



**DELIVER**



**DE-LEVER**



**GROW**



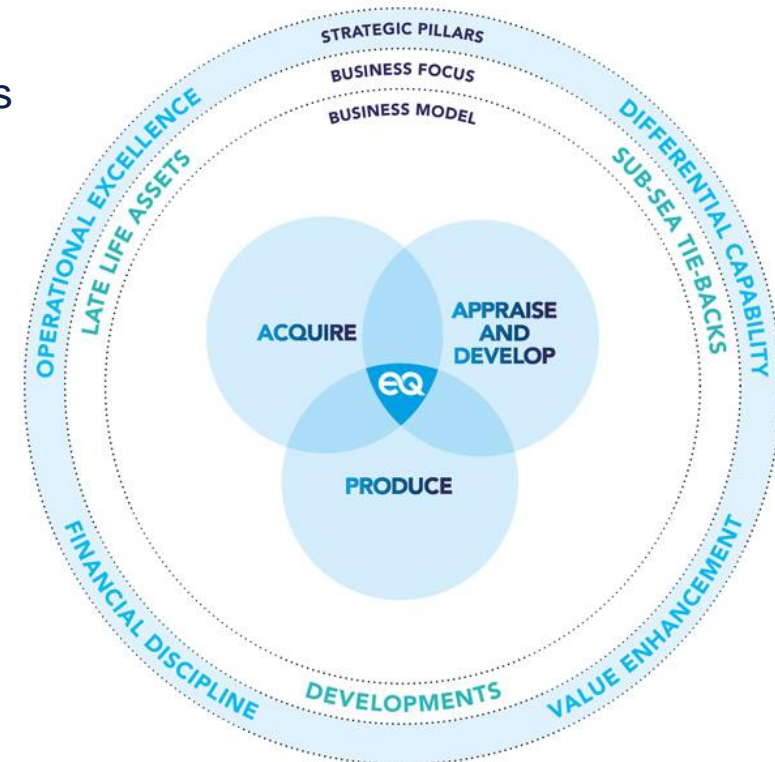
**Investor meetings  
July 2019**

### Strategic vision

- To be the operator of choice for maturing and underdeveloped hydrocarbon assets

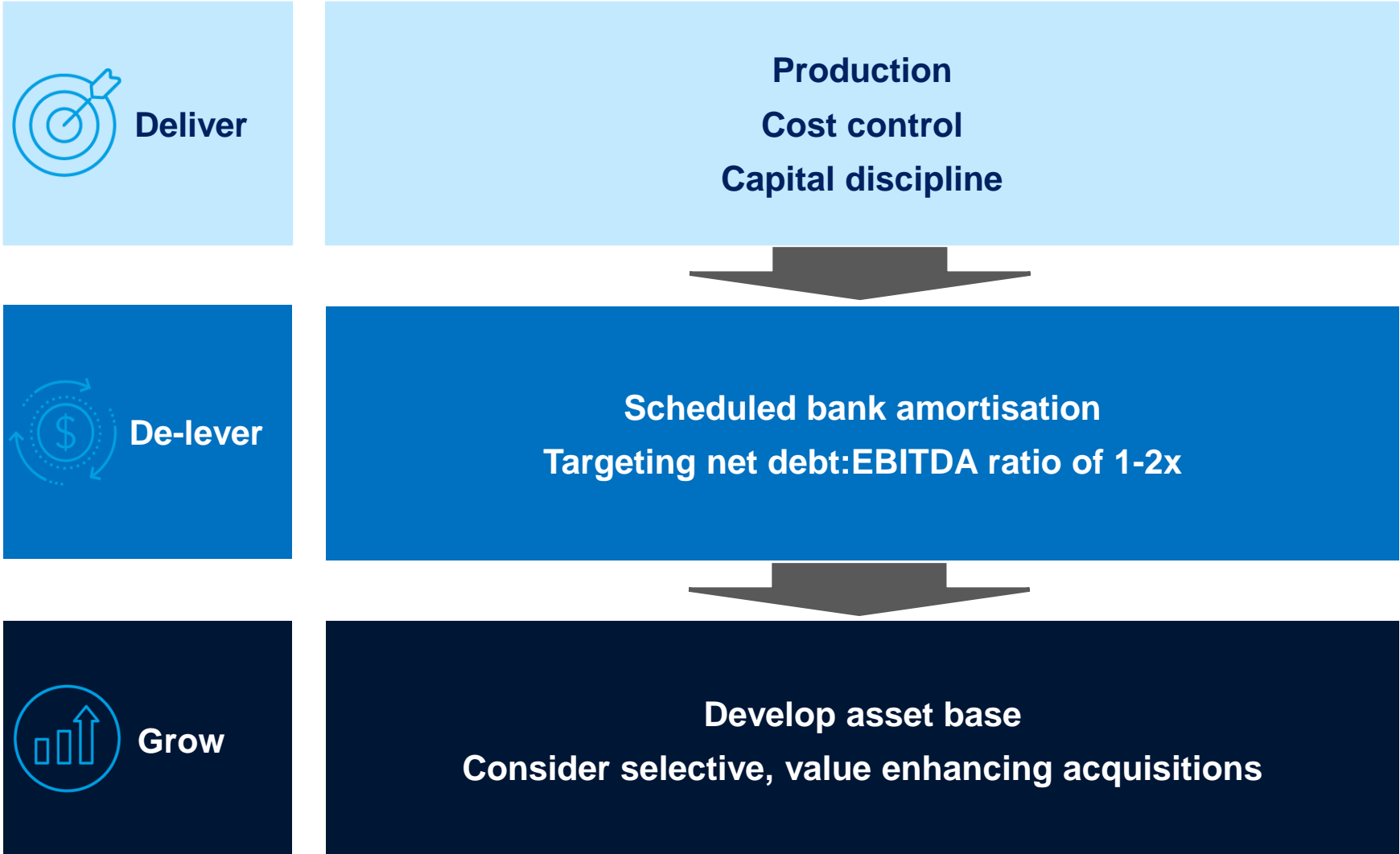
### Focused business model

- A production and development led E&P business
- Utilises EnQuest core strengths
- Strategically aligned
- Value-accretive portfolio opportunities continue to be assessed



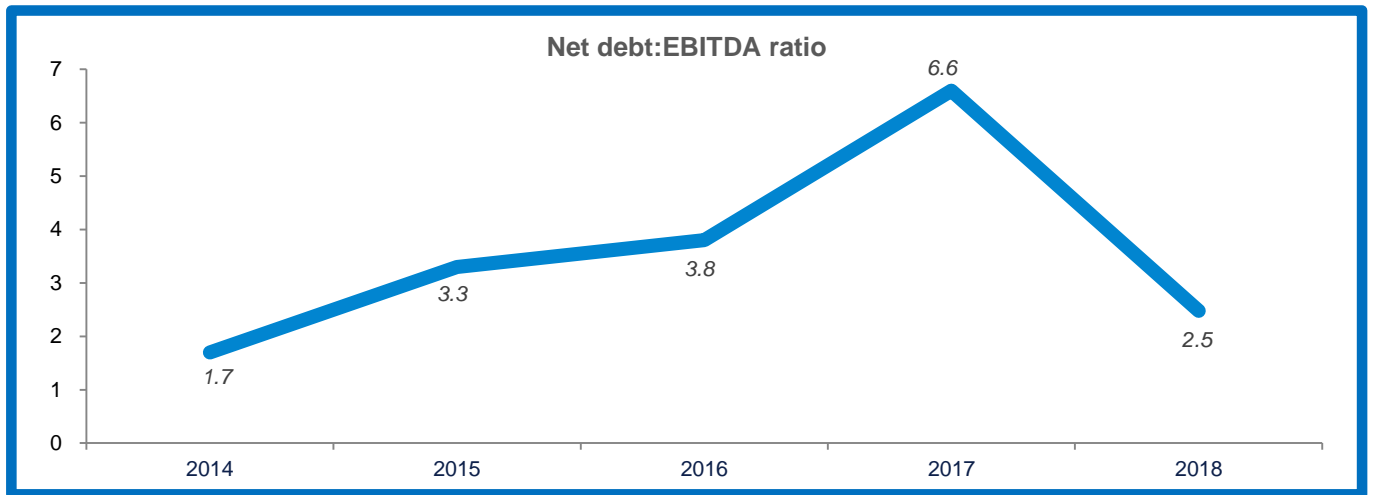
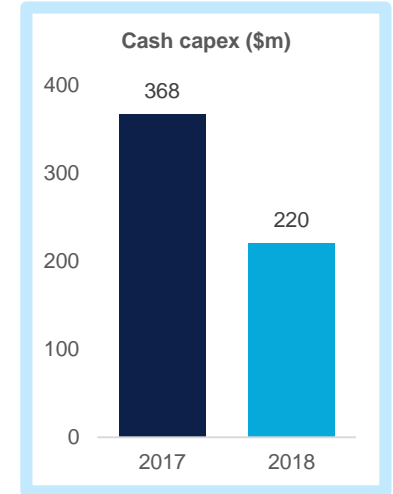
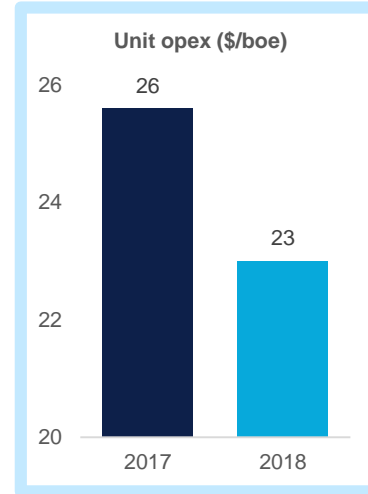
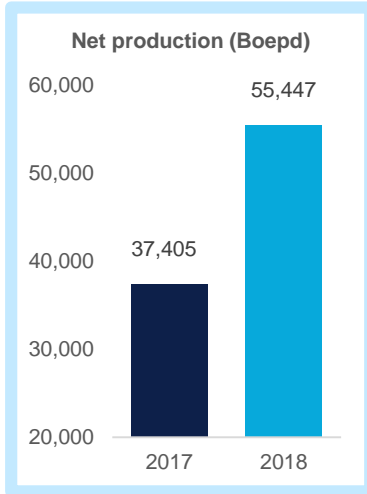
# EnQuest priorities

“Deliver, de-lever, grow”



# EnQuest 2018 performance

Operational and financial targets met; debt reduction on track



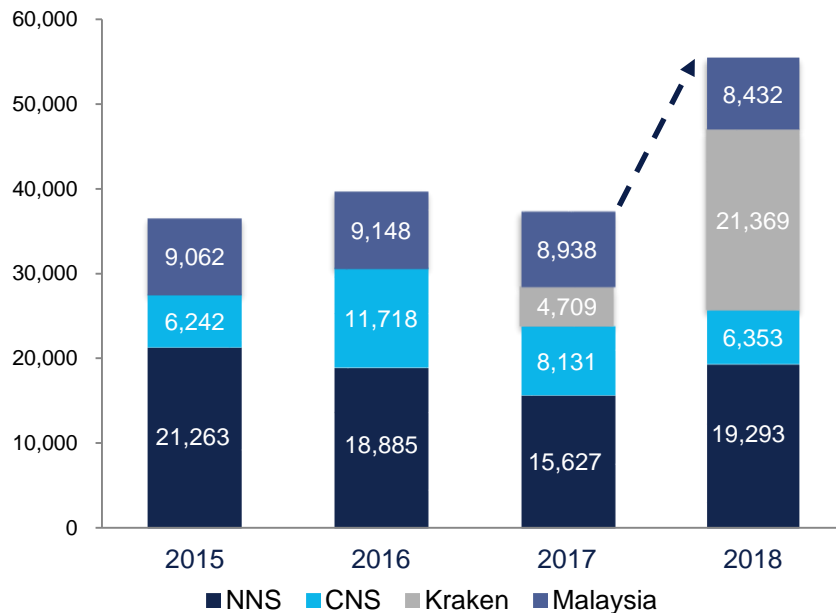
# EnQuest 2018 performance

## Magnus acquisition provides growth and portfolio balance

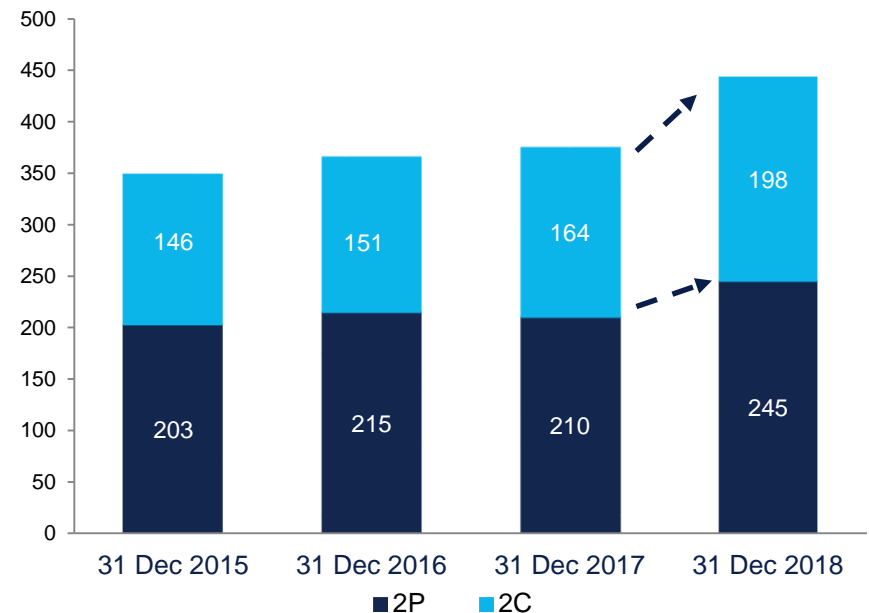


**Material increase in production**  
**Significant 2P and 2C resource additions**

### Net production (Boepd)



### Reserves and resources (MMboe)

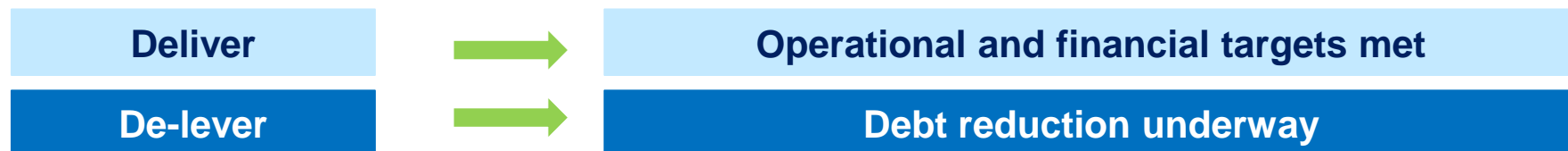
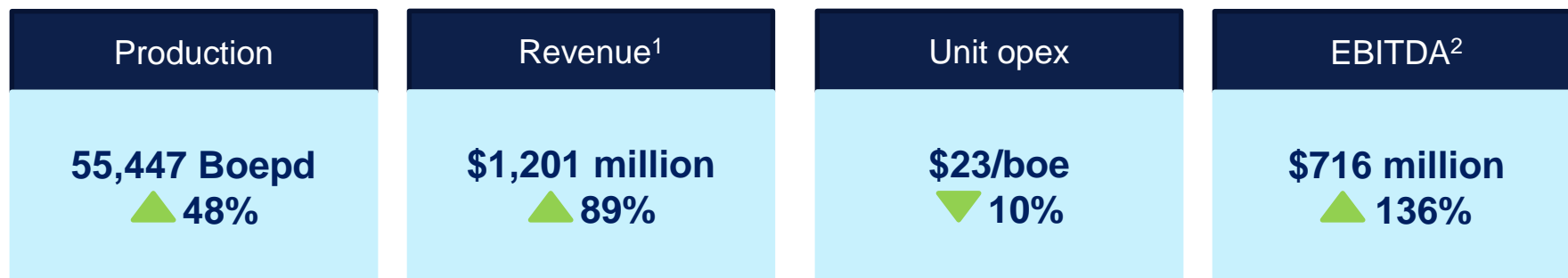


# Results summary

## Strong 2018 performance



Unless otherwise stated all figures are before exceptional items and depletion of fair value uplift and are in US Dollars



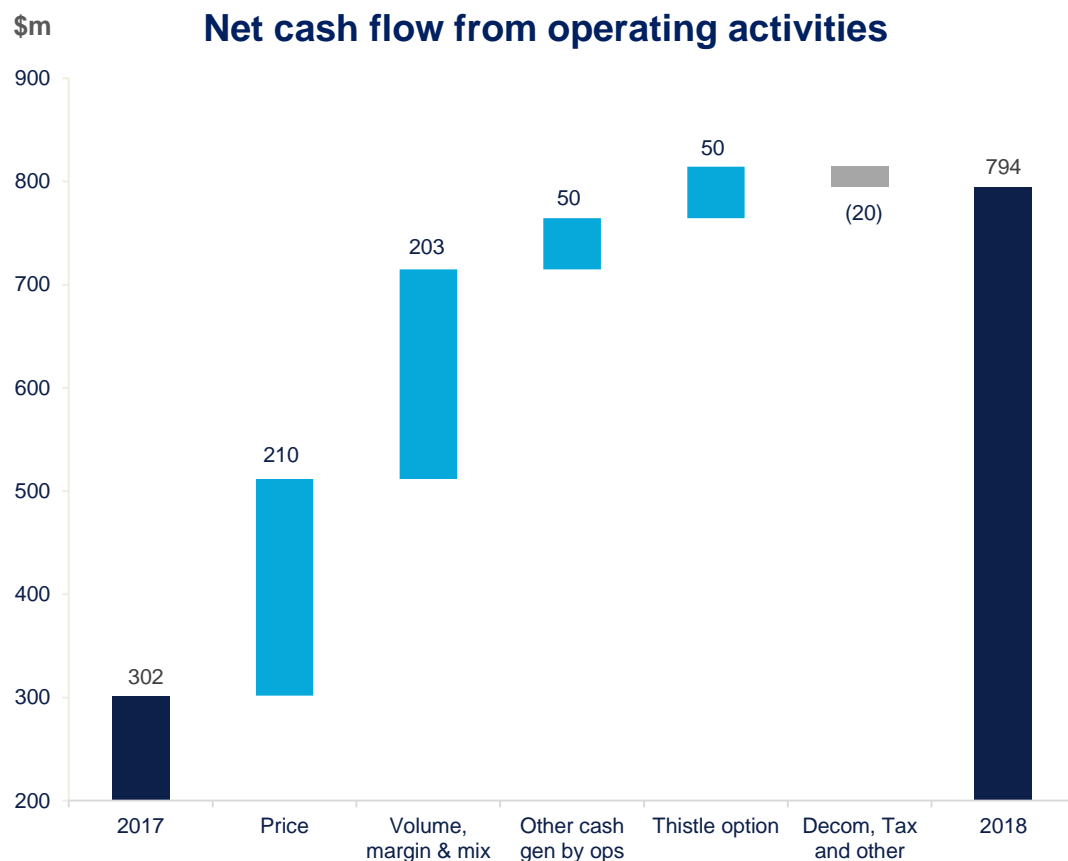
<sup>1</sup> Including losses of \$93.0 million (2017: loss of \$20.6 million) associated with EnQuest's oil price hedges

<sup>2</sup> EBITDA is calculated on a business performance basis, and is calculated by taking profit/loss from operations before tax and finance income/(costs) and adding back depletion, depreciation, foreign exchange movements, inventory revaluation and the realised gains/loss on foreign currency and derivatives related to capital expenditure

<sup>3</sup> Includes PIK

# Cash flow

## Strong cash generation



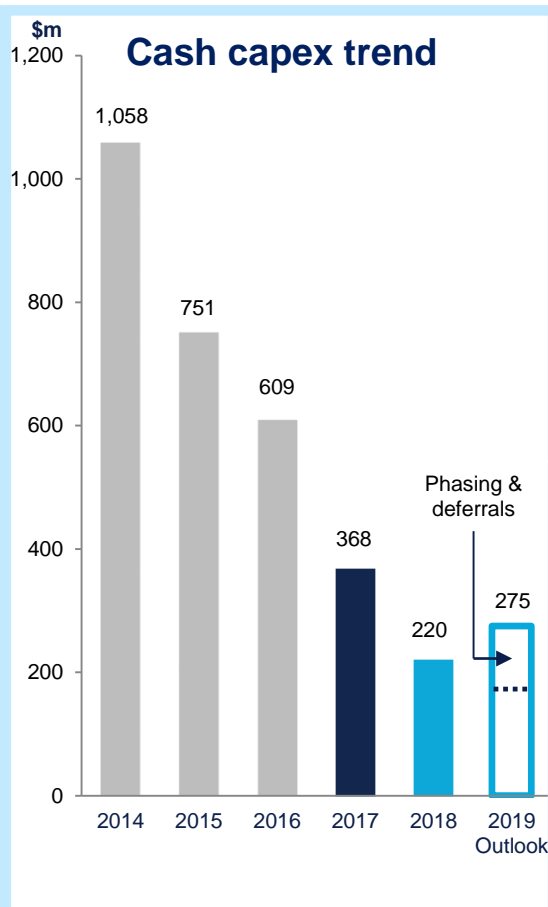
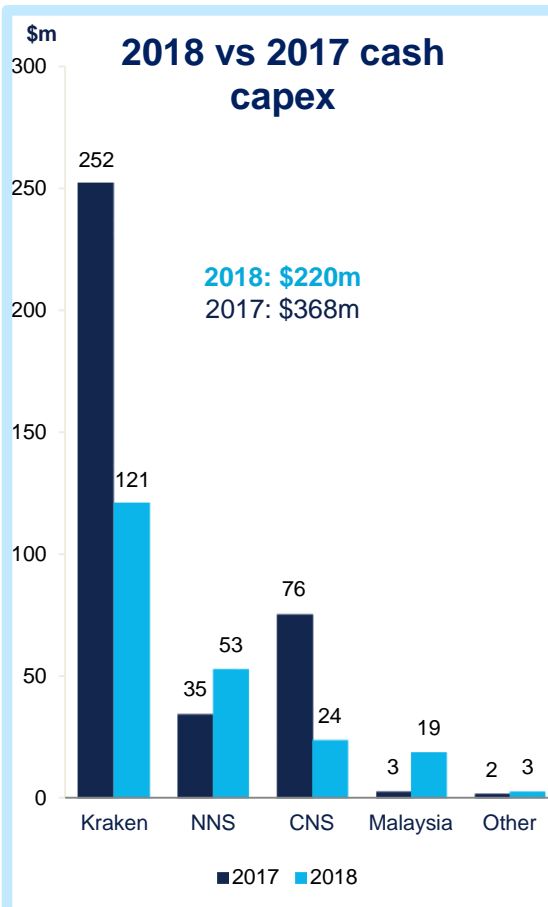
### Improved cash generation:

#### ✓ Delivered

- Favourable prices
- Material increase in volumes
- Improved asset mix
- Thistle decommissioning option
- Favourable working capital

# Capital discipline

## Materially lower capex requirement post Kraken development



### 2018 cash capex:

#### ✓ Delivered

- Focused on drilling at Kraken, Magnus, Heather and PM8/Seligi

### Capex outlook:

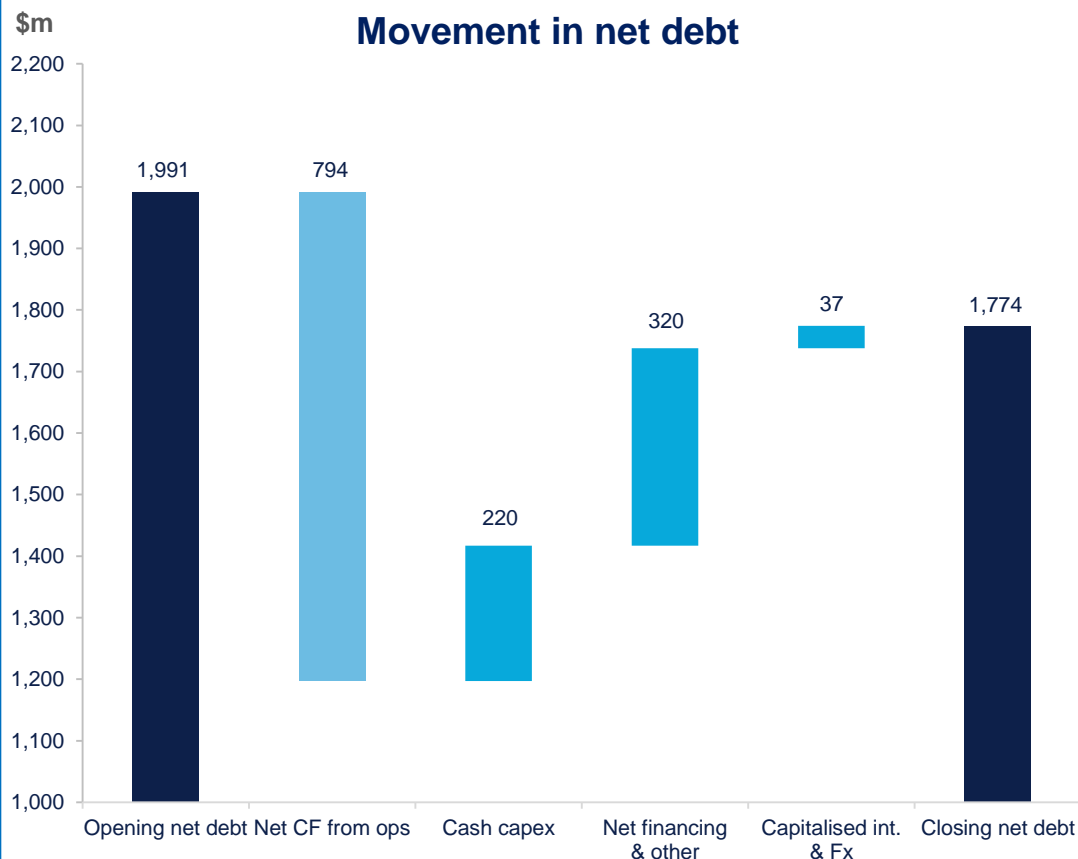
#### ✓ Underpins production

- Kraken, Magnus and PM8/Seligi drilling
- UK North Sea pipeline projects
- Includes prior period deferrals



# Net debt and cash flow

Improved cash generation facilitating debt reduction



## Debt reduction:

### ✓ Delivered

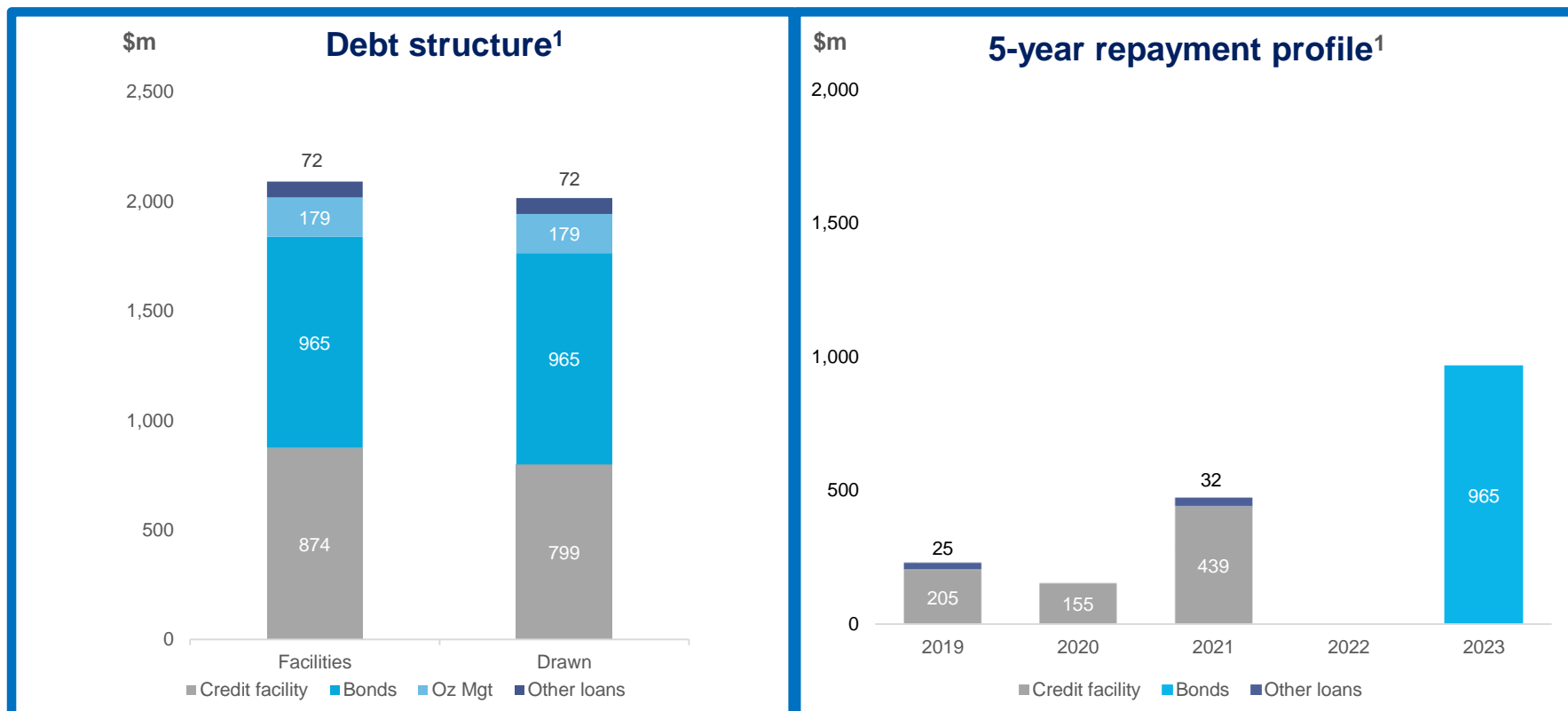
- Strong cash flow from operations

### Offset by

- Production enhancing capex
- Higher financing costs
  - Kraken lease
  - Vendor loan
  - Net interest paid
- Capitalised interest

# Debt structure

## Long-dated, manageable repayment structure



- Scheduled amortisation on credit facility with long-dated bond repayment
- Oz Management facility repaid out of ring-fenced cash flow over 5 years

<sup>1</sup> As at 31 December 2018. Includes PIK on the Bonds (\$117.6 million) and bank debt (\$14.4 million), along with capitalised interest on the Oz Management facility (\$3.5 million)

# Debt structure

## EnQuest capitalisation and enterprise value



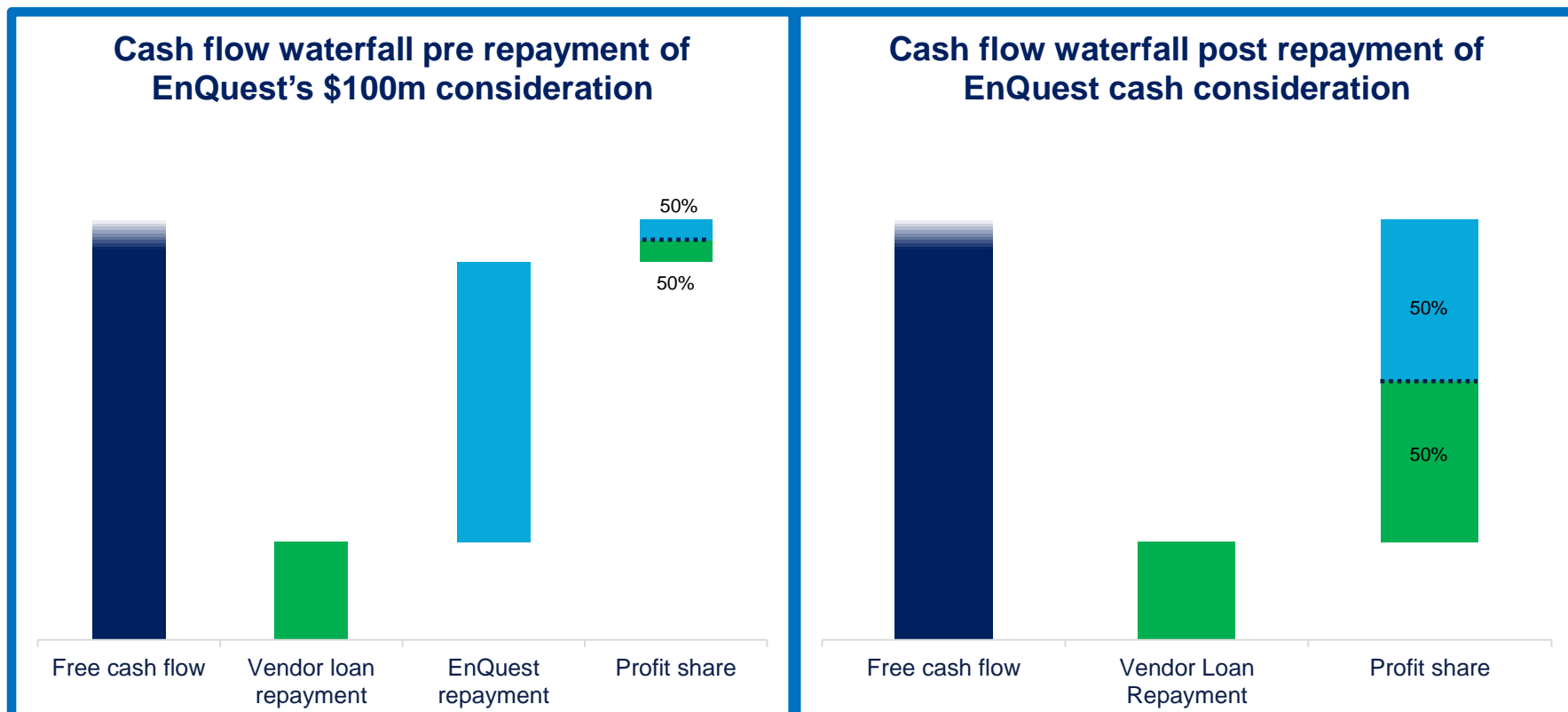
\$m	31-Dec-18		CHANGE	30-Apr-19 Drawn	Interest / Coupon	Maturity	Rating
	Available	Drawn					
Tranche A Loan <sup>1</sup>	799	799	(105)	694	USD L+475	Oct-21	
Tranche B Loan	75	0			USD L+475	Oct-21	
Oz Management facility <sup>1</sup>	179	179			USD L+630	Sep-23	
Other loans	72	72			Various	Various	
<b>Total secured debt<sup>2</sup></b>	<b>1,125</b>	<b>1,050</b>					
USD PIK Toggle SNs (HYB) <sup>1</sup>	746	746			7.00%	Apr-23	B3 / B-
GBP PIK Toggle SNs (Retail) <sup>1</sup>	219	219			7.00%	Apr-23	
<b>TOTAL DEBT</b>	<b>2,090</b>	<b>2,015</b>					
Cash and cash equivalents	(241)	(241)					
<b>NET DEBT</b>		<b>1,774</b>	(50)	<b>1,724</b>			
Equity		984					
<b>Capitalisation</b>		<b>2,999</b>					
Market Capitalisation		472		460			
<b>EV</b>		<b>2,246</b>		<b>2,184</b>			

<sup>1</sup> Includes PIK (Tranche A Loan \$14m; Oz Management Facility \$4m; HYB \$96m; Retail Bond \$21m)

<sup>2</sup> Excludes outstanding vendor loan due to BP which is secured over the Magnus asset

# Magnus generates strong cash flow

## 75% interest cash waterfall<sup>1</sup>



- Vendor loan repaid in instalments over 5 years
- EnQuest cash consideration expected to be repaid in 2019
- 2019 profit share forecast around \$60/bbl Brent

<sup>1</sup> For illustrative purposes only

# EnQuest 2019 performance and outlook

## Year to date April: Continued delivery and de-leveraging



**Deliver**



- Production up c.25% at 69,973 Boepd
  - Magnus and PM8/Seligi ahead of expectations
  - Recent Kraken performance materially improved; initiatives ongoing
- Full year guidance remains unchanged
  - Group production of 63,000 – 70,000 Boepd (net); Kraken production of 30,000 – 35,000 Bopd (gross)
  - Operating costs and capital expenditure programmes on track



**De-lever**



- Net debt reduced to \$1,724 million
  - Strong operational performance & supportive oil price more than offsets anticipated unwind of c.\$50 million end 2018 favourable working capital
- April amortisation met as scheduled; drawn credit facility now \$680 million
- 7.1 MMbbls oil hedged for remainder of 2019 to underpin cash flow
  - 6.2 MMbbls at average floor price of \$66/bbl
- On track for year end net debt:EBITDA ratio below 2x<sup>1</sup>

<sup>1</sup> Subject to the recent oil price environment continuing

# 2019 operational delivery to end April

## Strong performance at Magnus; pipeline projects on schedule

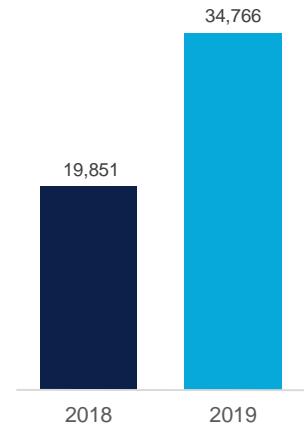


### Northern North Sea

Magnus  
Heather/Broom  
Thistle/Deveron  
The Dons

- Strong performance at Magnus
  - high production efficiency through reservoir management; well interventions and plant de-bottlenecking
  - future prospects under evaluation
- Heather: single compressor operations
- Stable production and water injection efficiency at Thistle and the Dons
- Dunlin bypass project progressing as planned

Net production (Boepd)

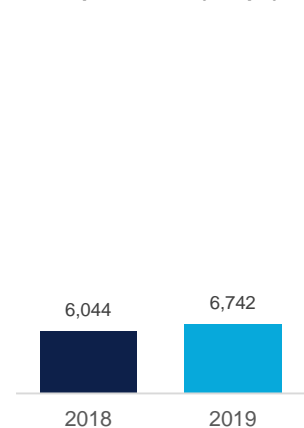


### Central North Sea

Scolty/Crathes  
Alma/Galia  
Kittiwake  
Alba

- High production efficiency and impact of 2018 ESP replacement programme at Alma/Galia
- Scolty/Crathes replacement pipeline project on schedule for Q3 2019 completion
- Evaluation of sub-sea tie-back development options for the Eagle discovery continue

Net production (Boepd)



# 2019 operational delivery to end April

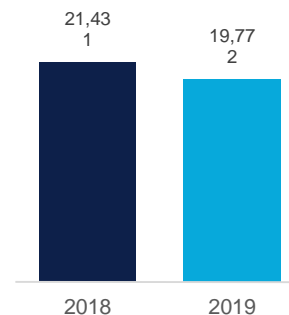
## Kraken improving; PM8/Seligi programmes underway



### Kraken

- Significant improvement in production in Mar/Apr vs. Jan/Feb
  - Higher production efficiency: power engine performance; plant stability; topside power pumps and spares management
  - DC4 wells online; producing ahead of expectations
- Further improvement initiatives ongoing
- Western flank targets being appraised

Net production (Boepd)

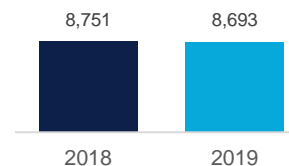


### Malaysia

PM8/Seligi  
Tanjong Baram

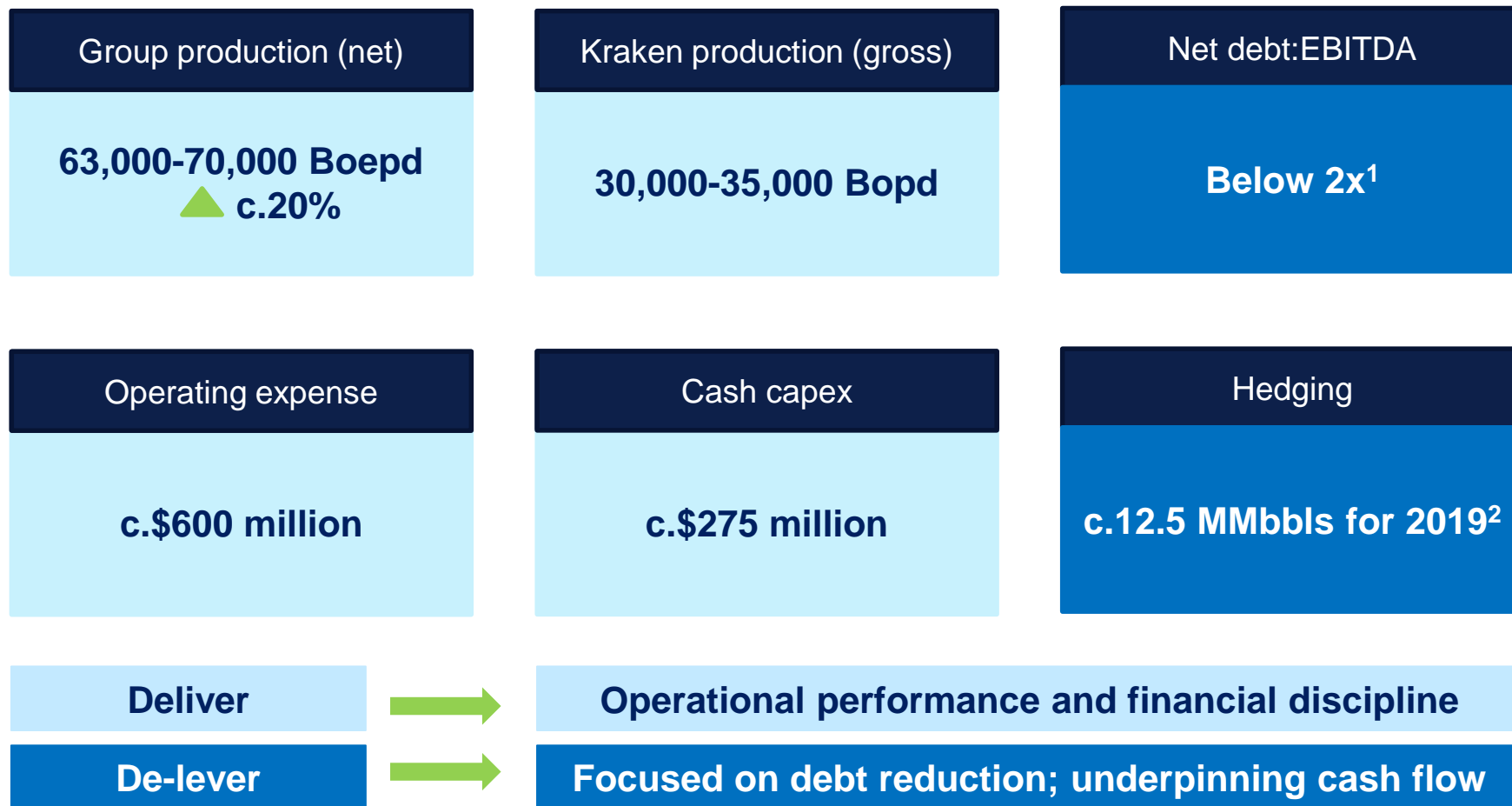
- Excellent production efficiency at PM8/Seligi
- Idle well restoration programme ahead of schedule; restored 5 wells to production
- Asset rejuvenation activity progressing as planned
- 2-well programme to commence in 3Q
- Future drilling targets being assessed

Net production (Boepd)



# 2019 outlook

On track to meet targets; debt reduction remains the priority



<sup>1</sup> Subject to the recent oil price environment continuing

<sup>2</sup> For the last eight months of 2019, EnQuest has hedges in place for c.7.1 MMbbls of oil. Approximately 6.2 MMbbls are hedged at an average floor price of c.\$66/bbl, with a further c.0.9 MMbbls hedged with an average floor price of c.\$56/bbl in accordance with the Oz Management facility agreement



# Longer-term development options

## Three world-class assets: Magnus, Kraken and PM8/Seligi

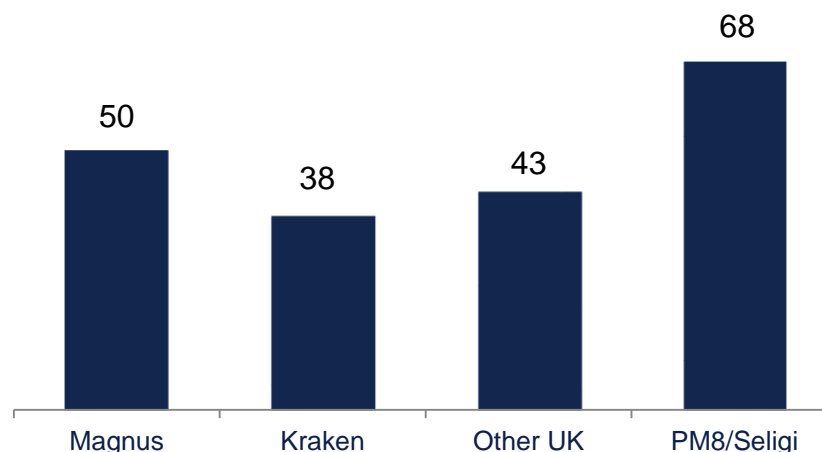


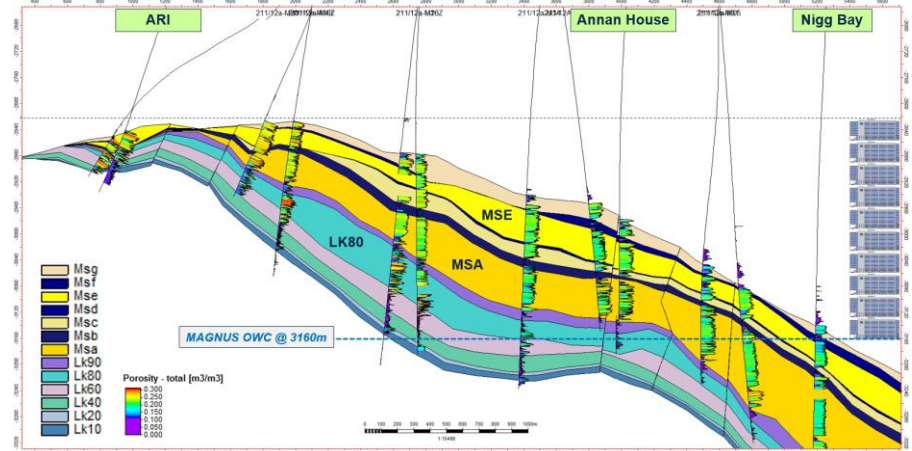
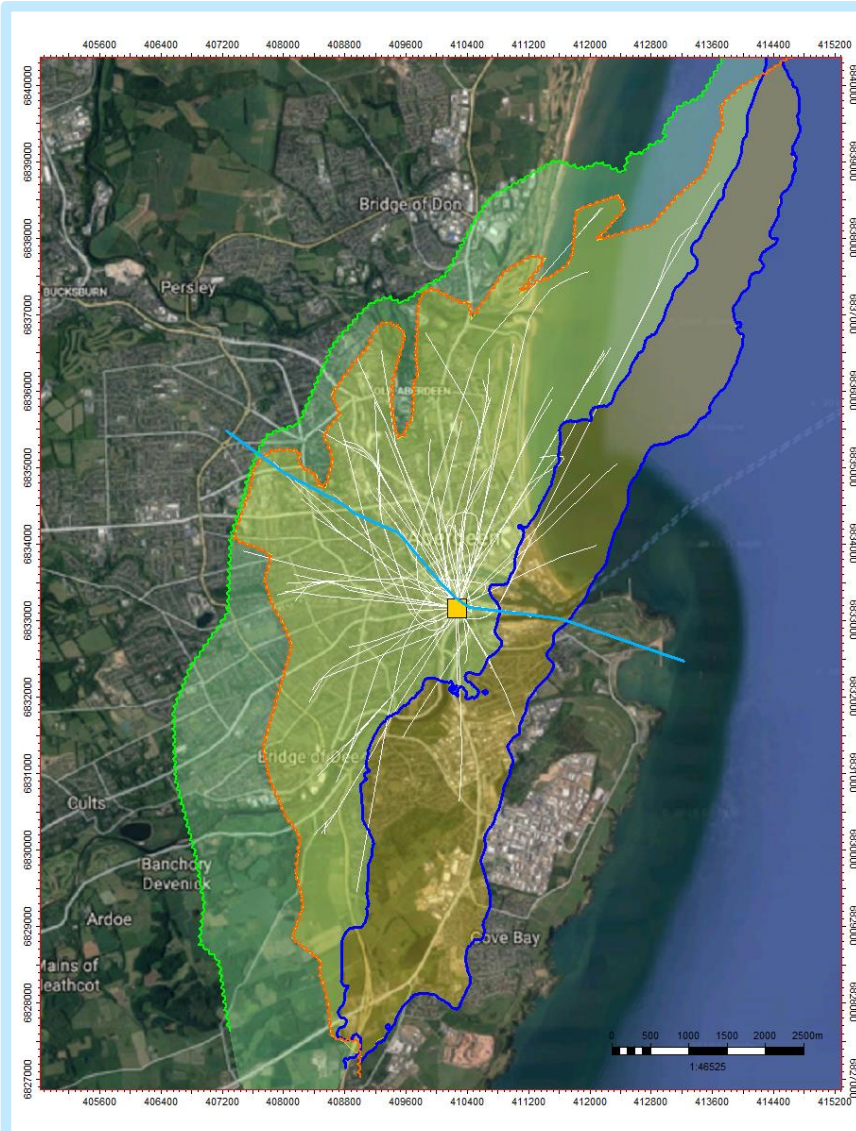
**2P reserves of 245 MMbbls, an increase of 17% over 2017**

**Significant resource base in existing fields; delivered largely through drilling**

- Magnus: 75% acquisition added c.40 MMboe to year end 2C resources
- Kraken: reserves remain materially unchanged; material opportunities in the Western Flank and Maureen sands
- PM/8 Seligi: drilling/intervention programmes drive 2P delivery and 2C migration
- 2C resources accessible through drilling with existing infrastructure

**2C resources (MMboe) at 31/12/18**

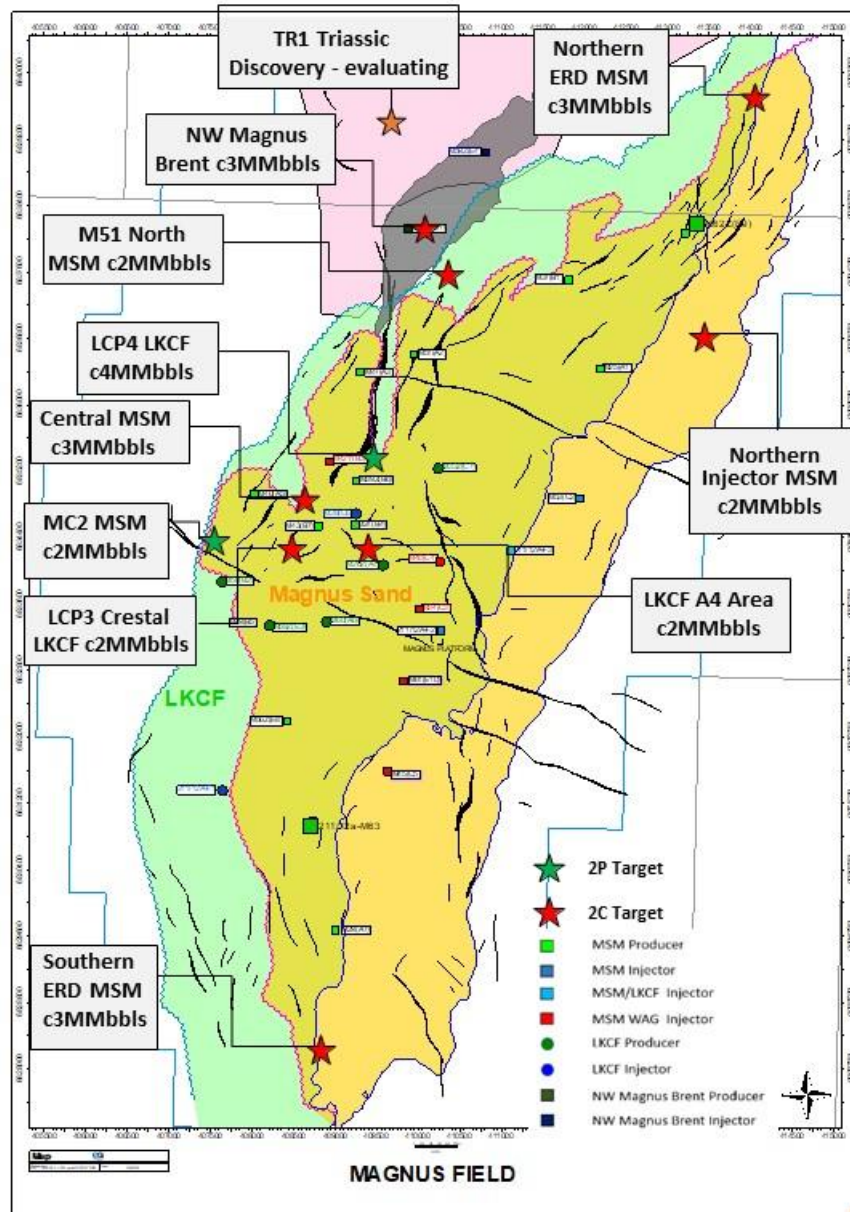




- Magnus is one of 3 giant oil-fields in NNS; c.2bn boe HIIP
- c.50% RF; large volume of remaining mobile oil
- Secured early wins: plant de-bottlenecking, drilled 2 wells; barrel-adding well interventions
- Improved reservoir understanding utilising recent seismic
- Unlocking future potential through improved reservoir management, drilling and well intervention and higher operating efficiency
- Initial drilling performance has been top quartile

# Magnus opportunity

## Significant 2P reserves and 2C resources



### 2P reserves

- 2 low-cost, platform drilled infill wells planned in late 2019
- Continuation of successful well interventions
- Plant debottlenecking and improved water handling capacity

### 2C resources

- Identified low-cost annual 2-well drilling programme with strong economics
- Further drilling upside with target maturation in progress
- Production and reservoir management
- Effective late-life cost management

### Future upside

- c.270 MMbbls of mobile oil in place; development programme will be economic over several years

### 2P reserves

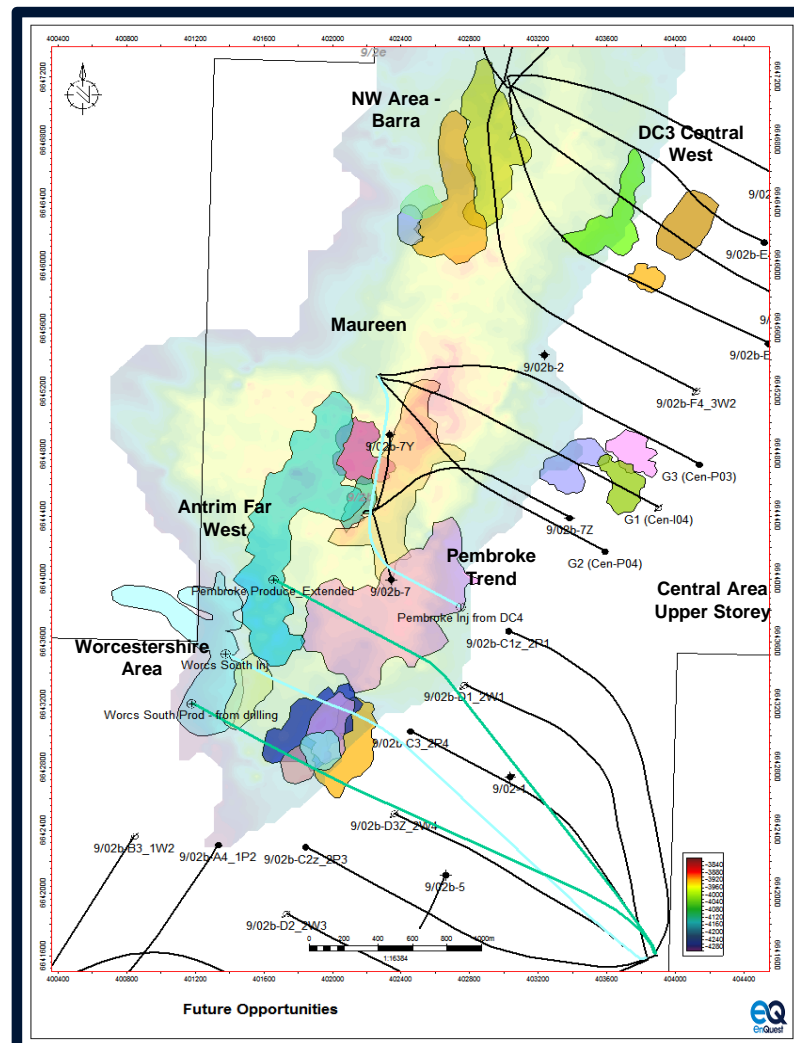
- Drilling and subsea infrastructure complete
- Focus on Production Efficiency and cost management

### 2C resources

- Western Flank has c.100 MMbbls STOIP
- Worcestershire area high-graded
  - seismically identical to main-field area
  - spare producer and injector slots at DC2
  - 11-19 MMstb STOIP
- Pembroke trend under review
  - potential side-track of DC2 producer and spare DC4 injector slot
  - c.16 MMstb STOIP
- Longer-term EOR through polymer flood
  - c.30MMbbls STOIP

### Future upside

- 20-40 MMbbls STOIP in Maureen sands under evaluation



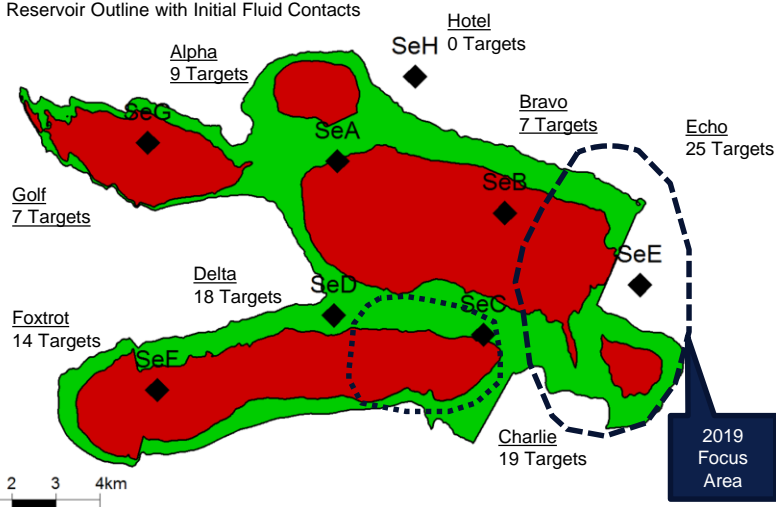
**Black** = existing/drilling wells

**Green** = proposed producer  
**Blue** = proposed injector

# PM8/Seligi

## A giant field with significant upside potential

J18/20 Reservoir Outline with Initial Fluid Contacts



- c.2bn boe STOIP; 12 stacked reservoirs; c.35% RF
- Historically strong production performance through well interventions; only 2 new wells drilled
- Acquisition of c.17MMboe net 2P reserves; by end 2018 further c.13 MMboe net 2P reserves added with net production of c.10MMboe

### 2P reserves

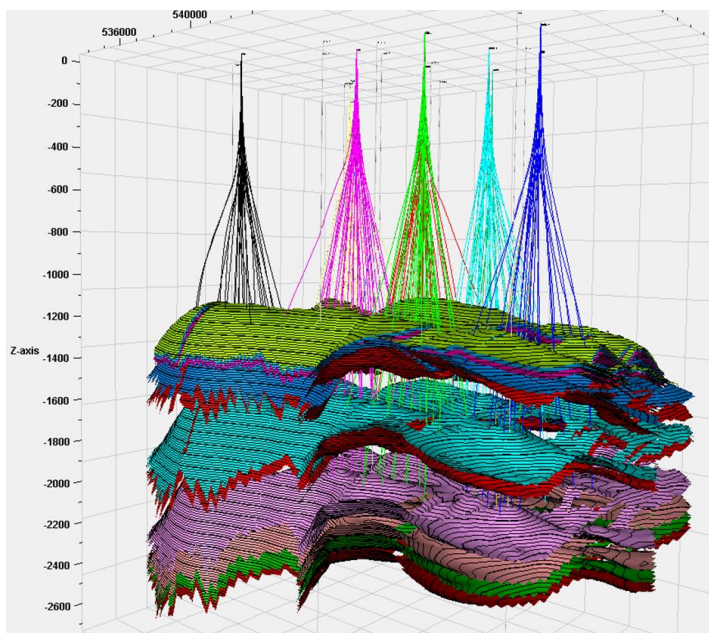
- Low-cost annual 2-well drilling programme planned
- Ongoing well intervention activities
- Facility reliability programme to maintain high PE

### 2C resources

- Large opportunity hopper: additional low-cost drilling and workovers; PM8 gas opportunity
- Improved recovery through gas injection / water flood
- Strong economics

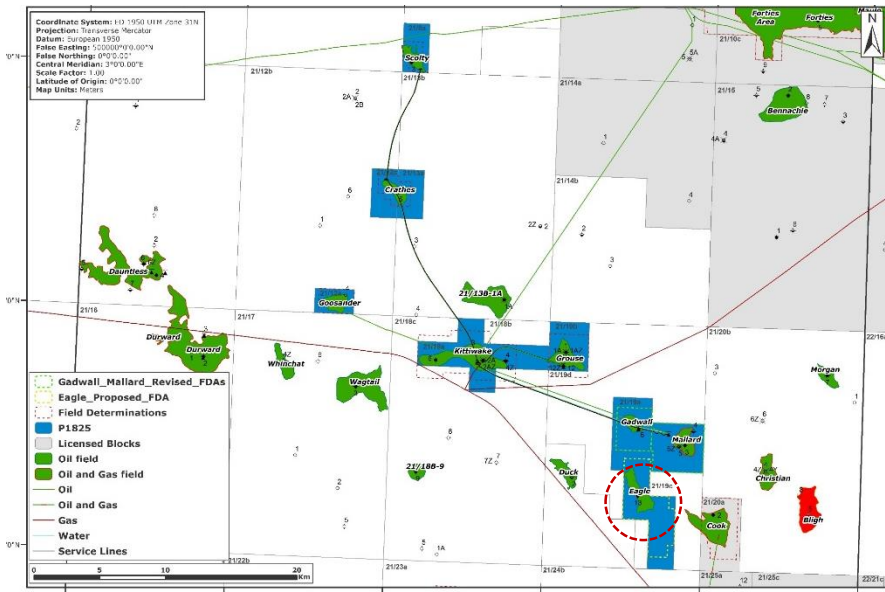
### Future upside

- Significant potential gas development at Seligi
  - potential future 2C of >3.5 tcf GIIP
  - gas infrastructure in place; exported 100 MMscfd in peak times over last 3 years
  - requires commercial agreements with PETRONAS

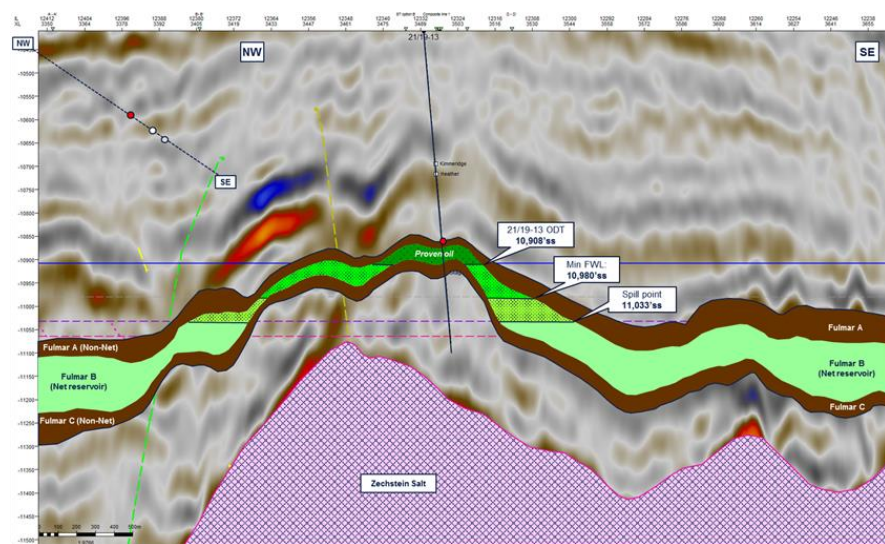


# Sub-sea tie-back opportunities

## Eagle discovery



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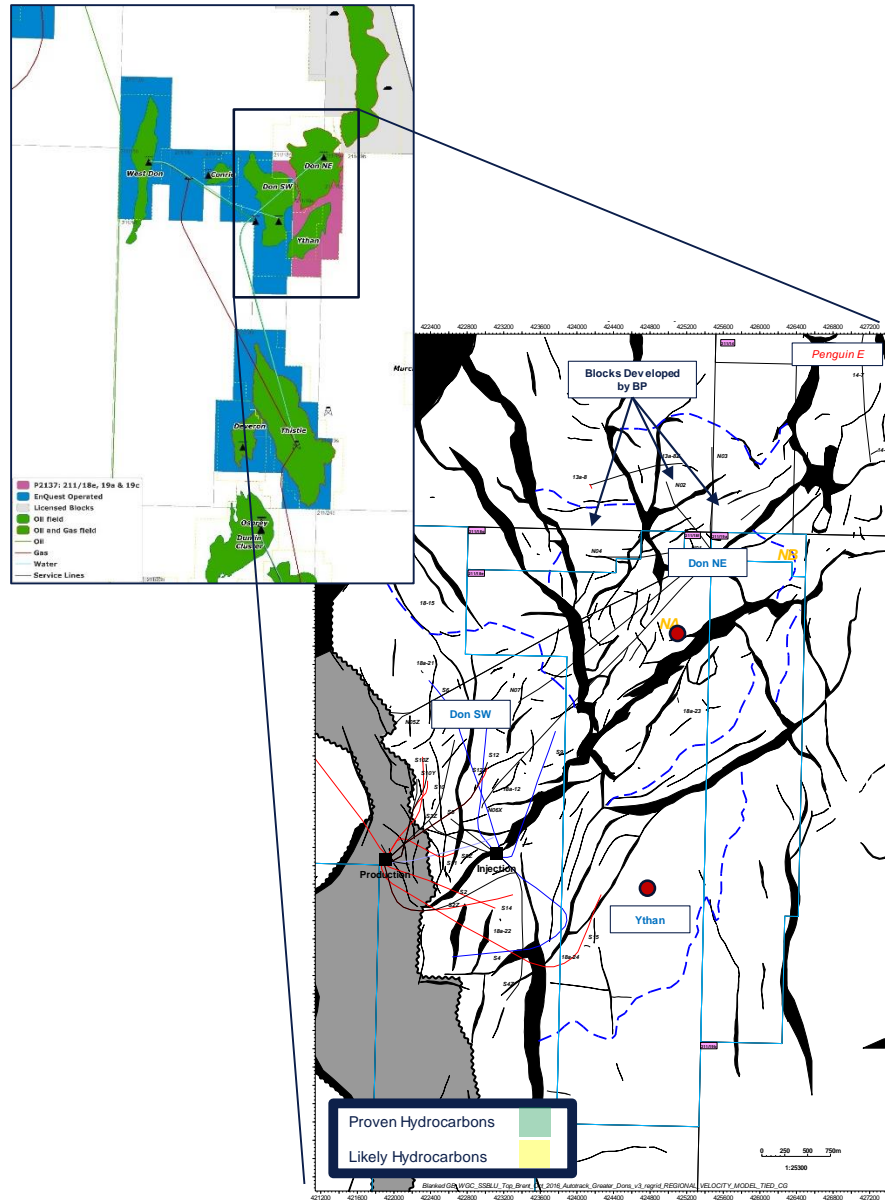


### 2C resources

- EnQuest 100%
- High quality Fulmar reservoir discovered in 2016 through a single exploration well
- Analysis shows
  - reservoir with a vertical thickness of 67ft
  - excellent reservoir properties
  - no oil water contact was encountered, representing potential upside volumes on the flank of the structure
- Development under evaluation
  - sub-sea tie-back to a suitable host
  - producer well with a resource appraisal element
  - robust base case economics
- Cook analogue (per WoodMac)
  - c.62MMbbls STOIP
  - 80% RF to date suggesting in place volumes larger than mapped

# Sub-sea tie-back opportunities

## Don NE and Ythan near field



### Don NE - 2C resources

- 100% EnQuest
- Development concept and economics under evaluation
  - single producer in an undeveloped fault block of the former Don field
  - drilled from the Don SW subsea drill centre
  - sub-sea tie-back to the Northern Producer FPF

### Ythan - 2C resources

- EnQuest 60%
- Ythan development (2015) has outperformed FDP expectations with the initial well proving up additional oil-in-place
- Development concept and economics under evaluation
  - second producer well drilled from the Don SW subsea drill centre
  - sub-sea tie-back to the Northern Producer FPF

This presentation may contain certain forward-looking statements with respect to EnQuest's expectation and plans, strategy, management's objectives, future performance, production, costs, revenues, reserves and other trend information. These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that may occur in the future. There are a number of factors which could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements and forecasts. The statements have been made with reference to forecast price changes, economic conditions and the current regulatory environment.

Nothing in this presentation should be construed as a profit forecast. Past share performance cannot be relied on as a guide to future performance.

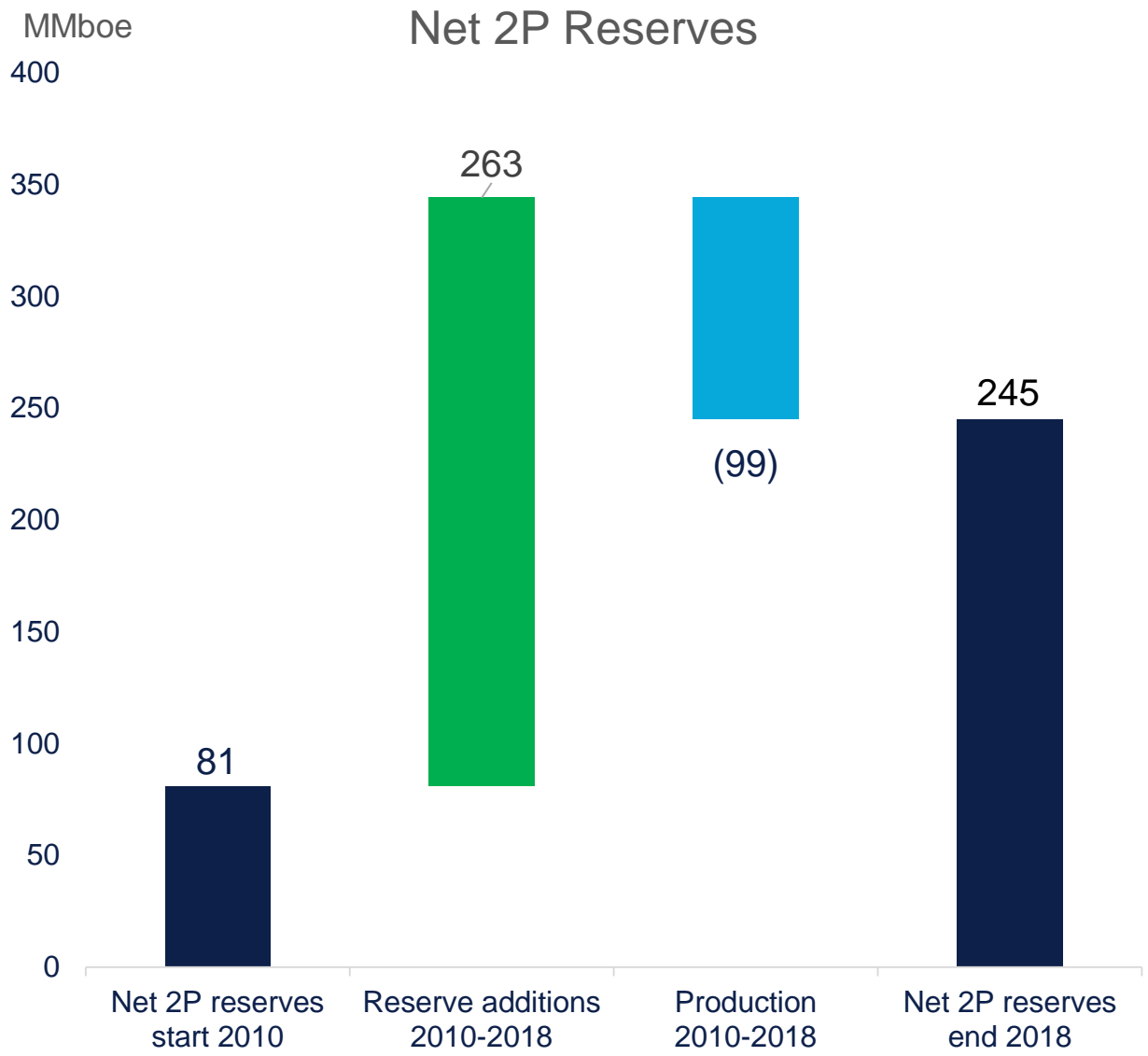


# Appendices



# Strong reserves growth in first nine years

## Reserve life c. 13 years



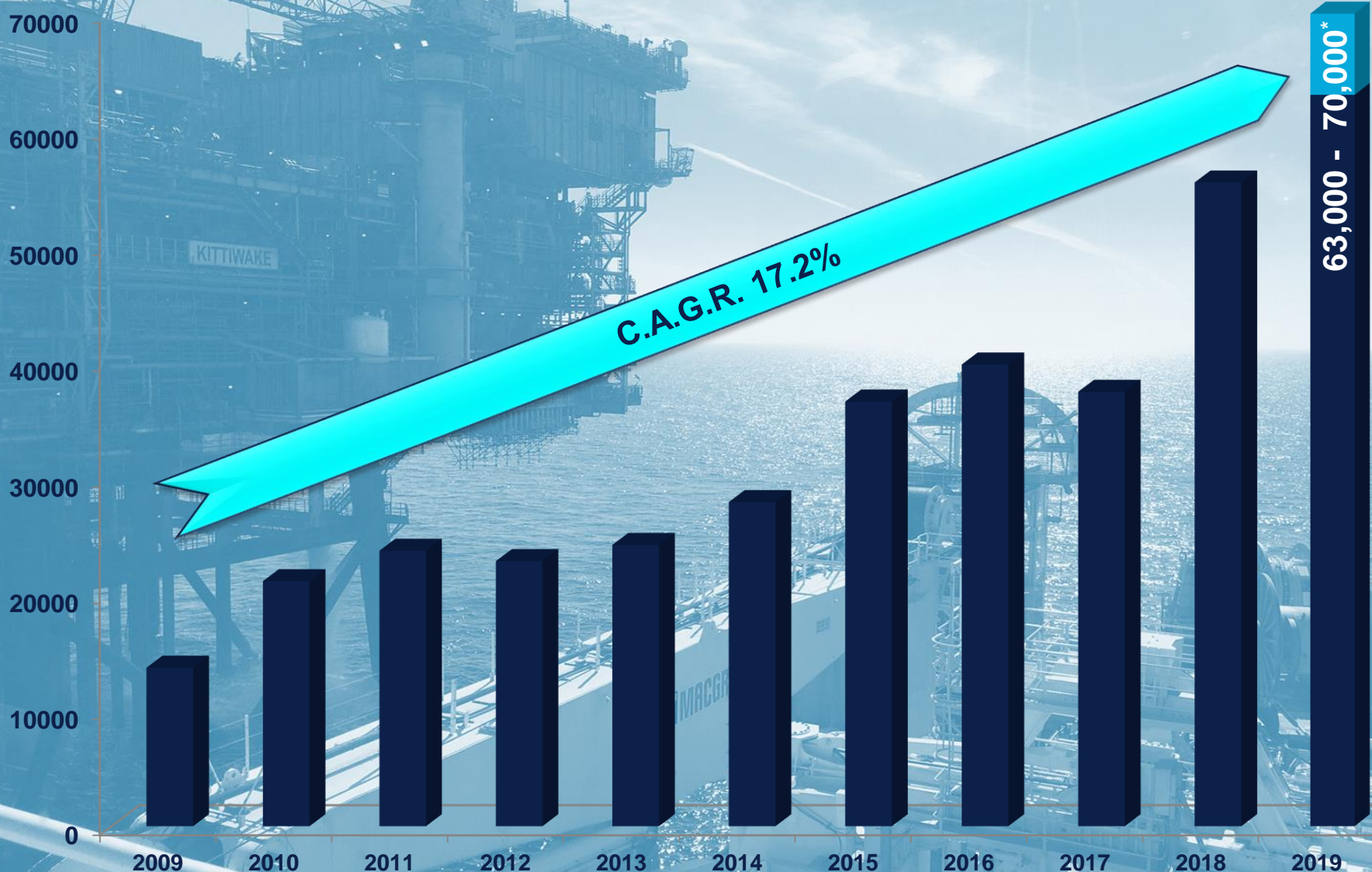
# Well set for substantial growth

Strong CAGR (c.17.2% to 2019 mid-point)

Q&A



Average net production (Boepd)



\* Guidance range for 2019 is an average of between 63,000 Boepd and 70,000 Boepd

# EnQuest: 8 Hubs

A strong platform for growth



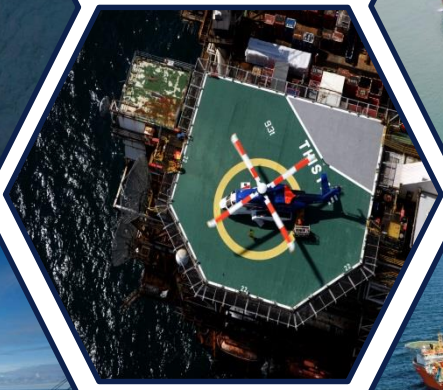
**Heather/Broom**



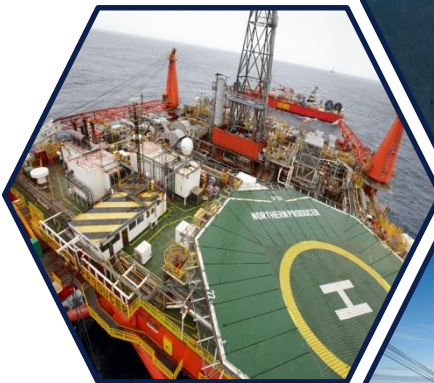
**Kraken**



**Thistle/Deveron**



**The Dons**



**Magnus**



**Greater Kittiwake Area**





**Alma/Galia**



**PM8/Seligi**

# Operational growth beyond 2019

## Selected portfolio opportunities

Deliver		2P Reserves				
	Late-life asset / life extension	Platform drilling	Infill drilling	Well intervention	Plant improvements	Sub-sea tie-back
Magnus	✓	✓	✓	✓	✓	
Kraken			✓		✓	✓
PM8/Seligi	✓		✓	✓		
Thistle/Deveron	✓	✓	✓	✓		
Heather/Broom	✓	✓	✓	✓		
Grow		2C Resources				
	Late-life asset / life extension	Platform drilling	Infill drilling	Well intervention	Enhanced recovery	Sub-sea tie-back
Magnus	✓	✓	✓	✓	✓	
Kraken			✓		✓	✓
PM8/Seligi	✓		✓	✓	✓	
Heather/Broom	✓	✓	✓	✓		
Eagle						✓
The Dons	✓		✓	✓		✓

# Group tax position

No material UK cash CT/SCT on operational activities expected



<b>UK Tax Allowances</b>	<b>\$m</b>
Tax losses at 31 December 2017	3,121.3
2018 net additions plus RFES	42.8
Prior year true up	(38.8)
<b>Tax losses at 31 December 2018</b>	<b>3,125.3</b>
Tax allowances carried forward	100.0
<b>Total tax losses and allowances at 31 December 2018</b>	<b>3,225.3</b>

- No material cash tax expected to be paid on UK operation activities for the foreseeable future - UK corporate tax payable in financial statements mainly relate to profits generated by Magnus assets pre-completion of acquisition of remaining 75% on 1 December 2018;
- Small cash tax payments are expected in Malaysia on the PM8/Seligi PSC

# Kraken subsurface

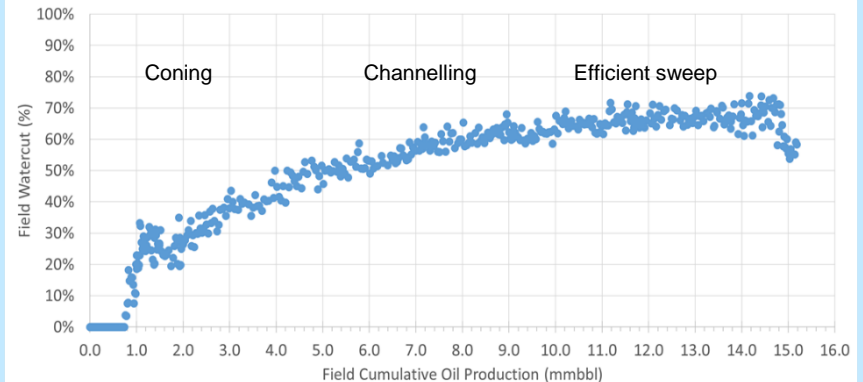


# Kraken field water cut evolution

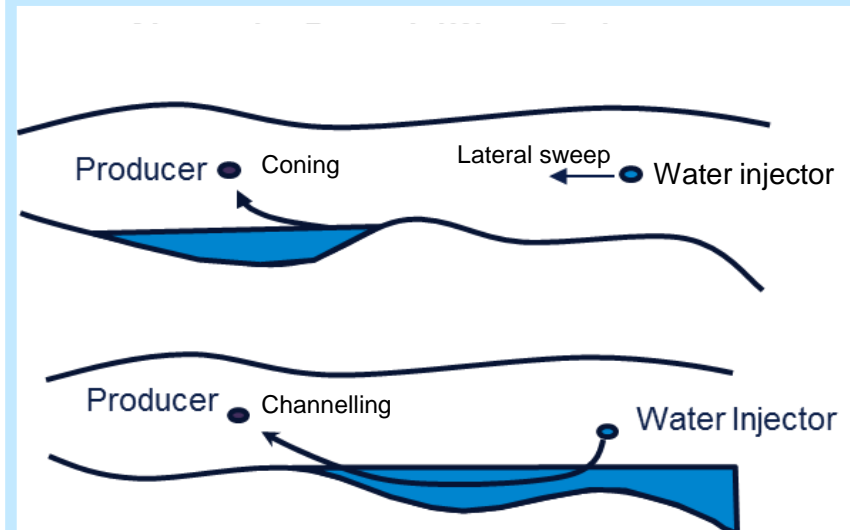
## Field data indicates effective reservoir sweep

- Voidage recovery through water flood provides the primary approach to maximising reserves
  - 80% of the field volumes are now at voidage
- Positive water cut trend
- 3 water cut trends have been observed
  - Coning: drove early rapid rise in water cut
  - Preferential channelling through underlying water
  - Effective sweep and displacement efficiency between producer/injector pairs
- Tracers breakthrough times later than anticipated; indicating effective lateral sweep

### Water cut trend



### Alternative potential water pathways





# Kraken reserves

## Life of field reserves substantially unchanged

- Field-wide STOIP and reservoir properties remain largely unchanged since FDP
  - High-quality seismic
  - Extensive drilling completed
  - Confirmed pressure communication
- Injection and producer well performance is better than anticipated since FDP submission
  - Positive producer/injector communication response at DC4
- Comprehensive suite of production and subsurface data incorporated into reservoir model; used to predict field performance
  - Excellent match to oil and water rates achieved; supports long term production forecasts
- Kraken life of field reserves are substantially unchanged
- Further opportunities in Western Flank

### Kraken well locations

