



DELIVER



DE-LEVER



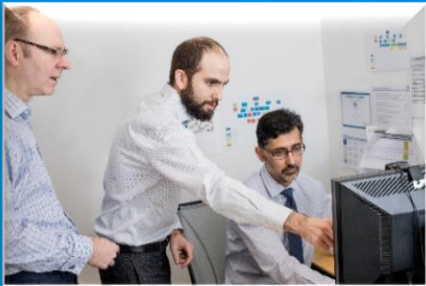
GROW



EnQuest 2018 Full Year Results



Amjad Bseisu
Chief Executive



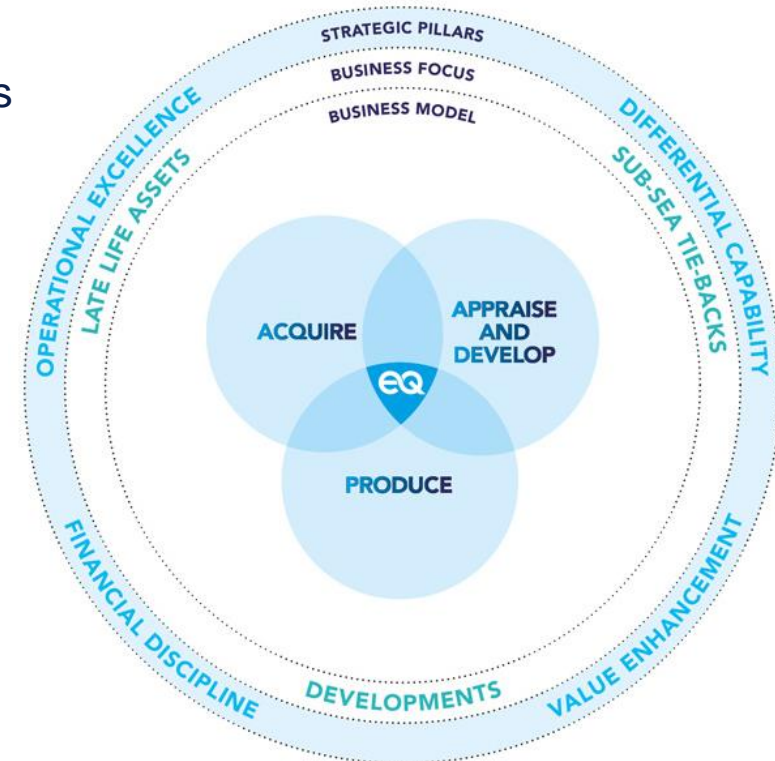
- **Overview** Amjad Bseisu, CEO
- **Operations overview** Bob Davenport,
Managing Director - North Sea
- **Kraken subsurface** Martin Mentipty,
Chief Petroleum Engineer
- **Financials** Jonathan Swinney, CFO
- **Summary** Amjad Bseisu, CEO

Strategic vision

- To be the operator of choice for maturing and underdeveloped hydrocarbon assets

Focused business model

- A production and development led E&P business
- Utilises EnQuest core strengths
- Strategically aligned
- Value-accretive portfolio opportunities continue to be assessed



EnQuest priorities

“Deliver, de-lever, grow”



Deliver

Production
Cost control
Capital discipline



De-lever

Scheduled bank amortisation
Targeting net debt:EBITDA ratio of 1-2x



Grow

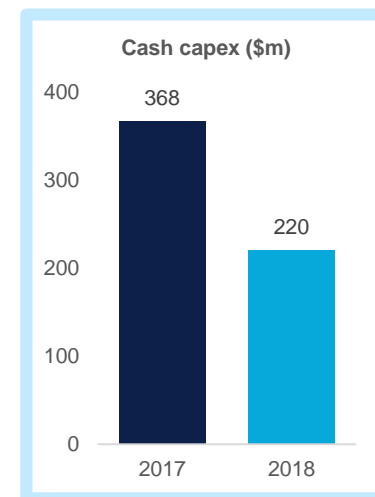
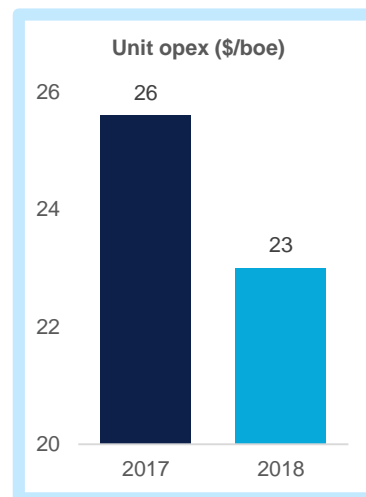
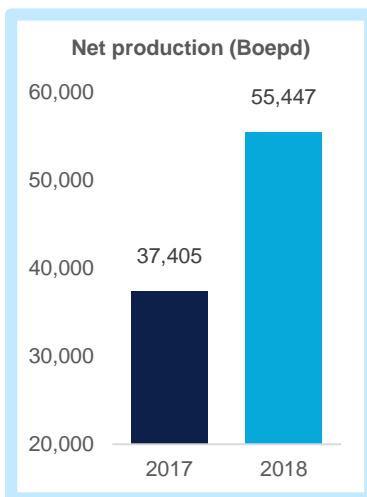
Develop asset base
Consider selective, value enhancing acquisitions

EnQuest 2018 performance

Operational and financial targets met



Deliver



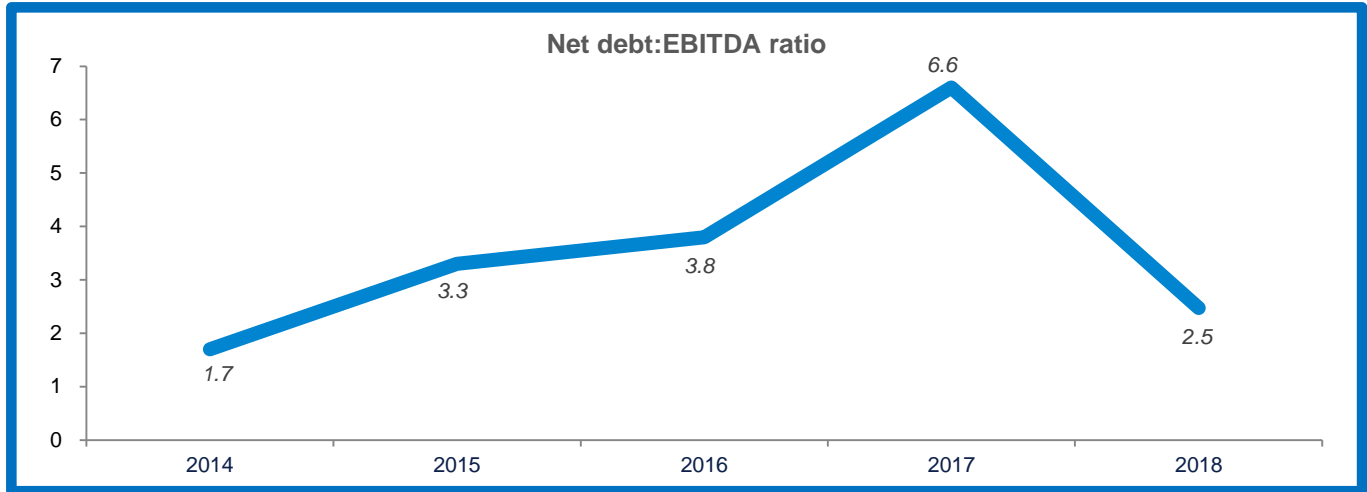
- Strong safety performance
- Acquired remaining 75% interest in Magnus
- Production increased 48% to 55,447 Boepd
- Unit opex decreased by 10% to \$23/boe, lower than guidance
- Cash capital expenditure was \$220m, lower than guidance

EnQuest 2018 performance

Debt reduction on track



De-lever



- 75% Magnus acquisition brings significant cash generation
- Gross bank debt lower by \$340 million
- Group net debt: \$1,774 million; 11% lower vs 2017

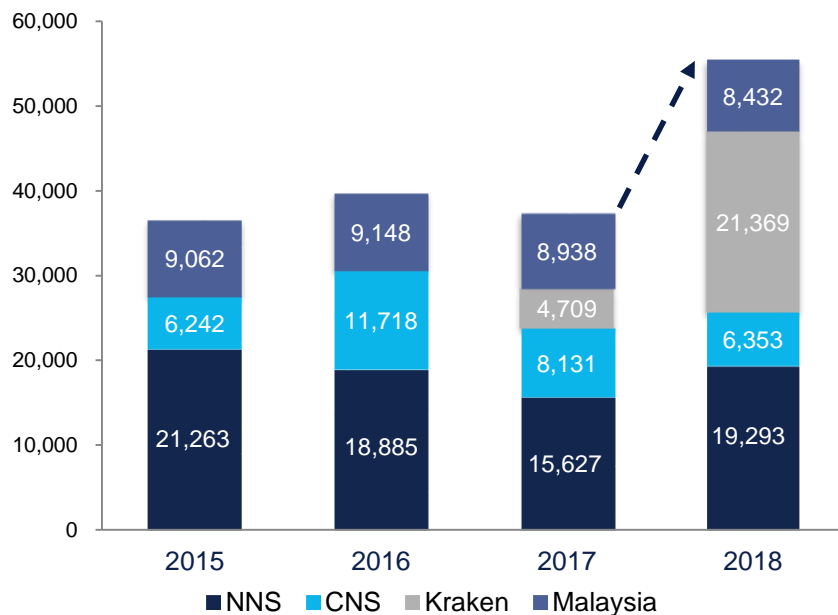
EnQuest 2018 performance

Magnus acquisition provides growth and portfolio balance

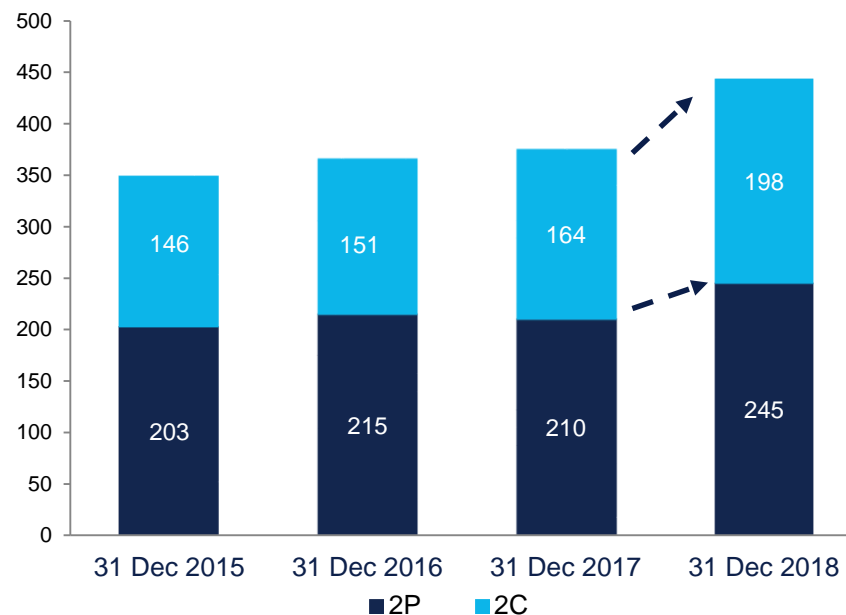


Material increase in production
Significant 2P and 2C resource additions

Net production (Boepd)



Reserves and resources (MMboe)



Operations overview

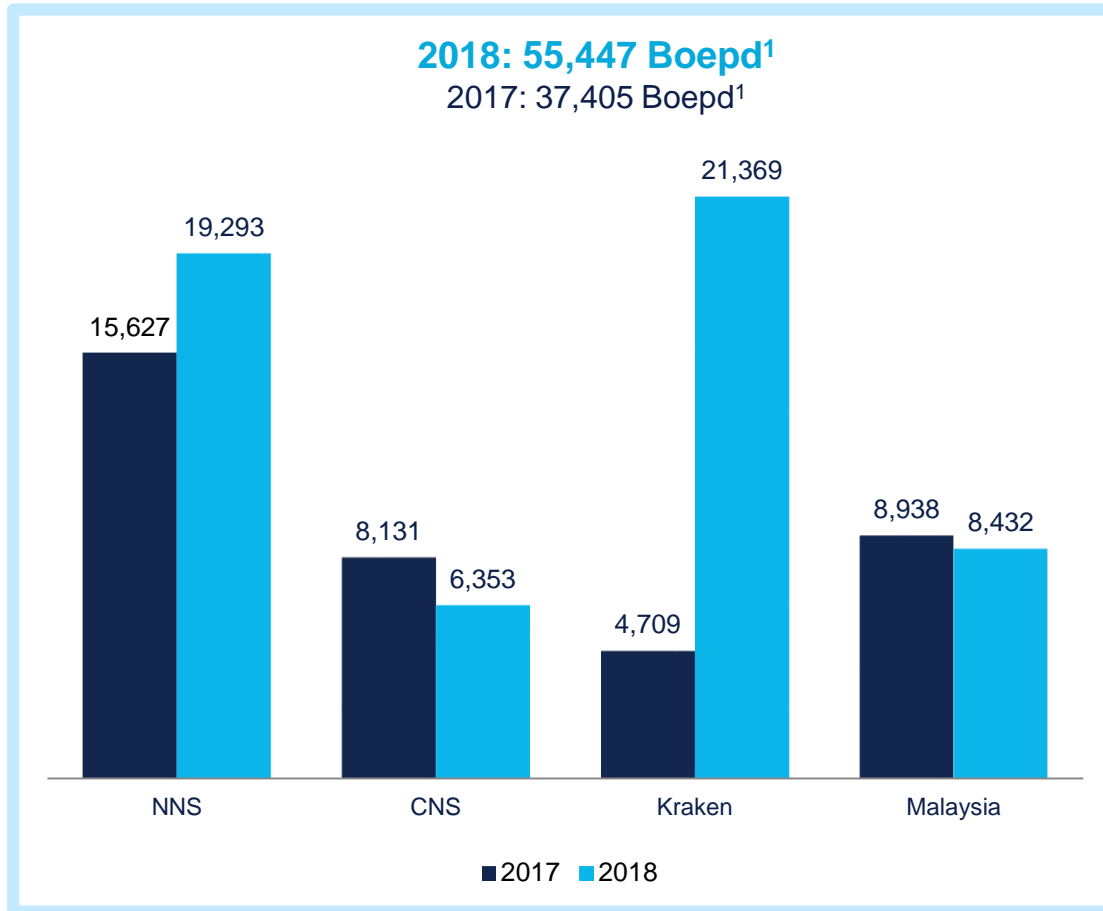


Bob Davenport
Managing Director - North Sea



Production performance

Growth of 48%, in line with guidance



Production growth:

✓ Delivered

- Full year contribution from Kraken and Magnus
- Drilling at Heather, Magnus and Seligi
- Alma/Galia ESP replacements
- Magnus wellwork and plant de-bottlenecking
- Strong production efficiency

¹ Net working interest

2018 operational delivery

Successful drilling in Malaysia; ESP replacements at Alma

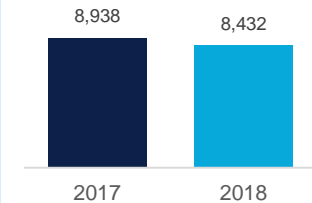


Malaysia

PM8/Seligi
Tanjong Baram

- Drilled 2 wells at PM8/Seligi; delivered target production volumes
- PM8/Seligi: idle well restoration and compression train rejuvenation campaigns
- Excellent production efficiency

Net production (Boepd)

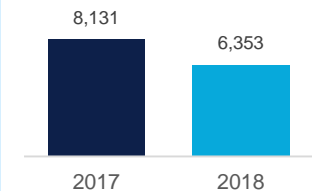


Central North Sea

Scolty/Crathes
Alma/Galia
Kittiwake
Alba

- Maintained high production efficiency
- Kittiwake: extended shutdown to install new compressor
- Alma/Galia: 3 ESP replacements
- Scolty/Crathes: effective wax management; replacement pipeline on schedule for Q3 2019

Net production (Boepd)



2018 operational delivery cont.

Magnus and Kraken drive production growth

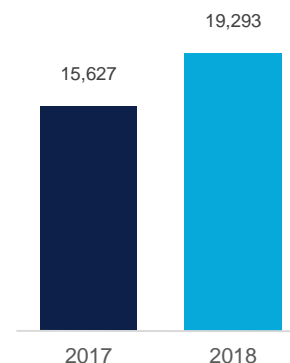


Northern North Sea

Magnus
Heather/Broom
Thistle/Deveron
The Dons

- Maintained high production and injection efficiency
- Magnus: drilling, well interventions and plant de-bottlenecking
- Heather: strong H-67 well performance
- Well abandonments at Heather and Thistle
- Reduced SVT costs by 25%: efficient project execution & focused supply chain management

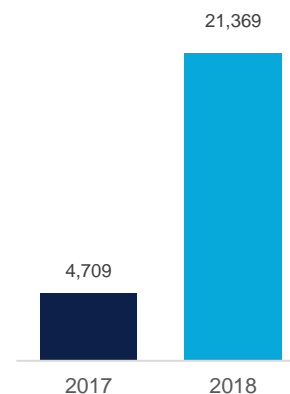
Net production (Boepd)



Kraken

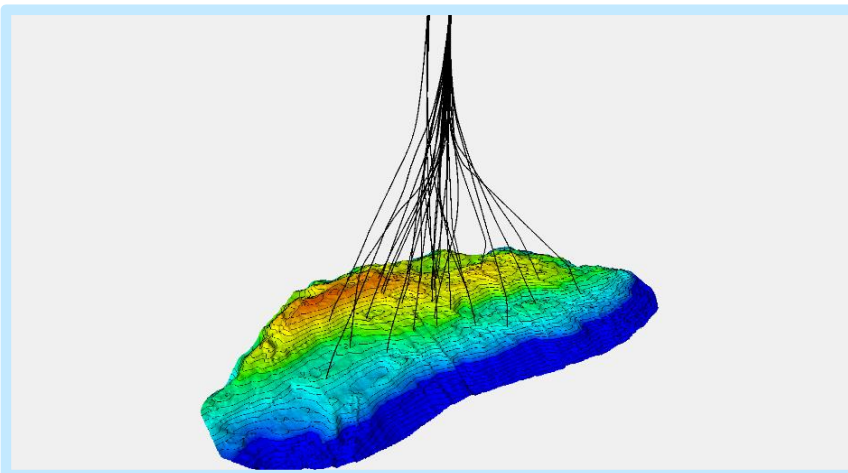
- Production lower from FPSO system and weather related outages
- Positive reservoir and well performance; good well connectivity
- Increased daily water injection to 145,000 Bwipd; improving reservoir voidage
- Completed DC3; commenced DC4 drilling
- Optimised 3-well DC4 programme, saved \$23 million

Net production (Boepd)



Magnus

Unlocking production and reserve growth potential

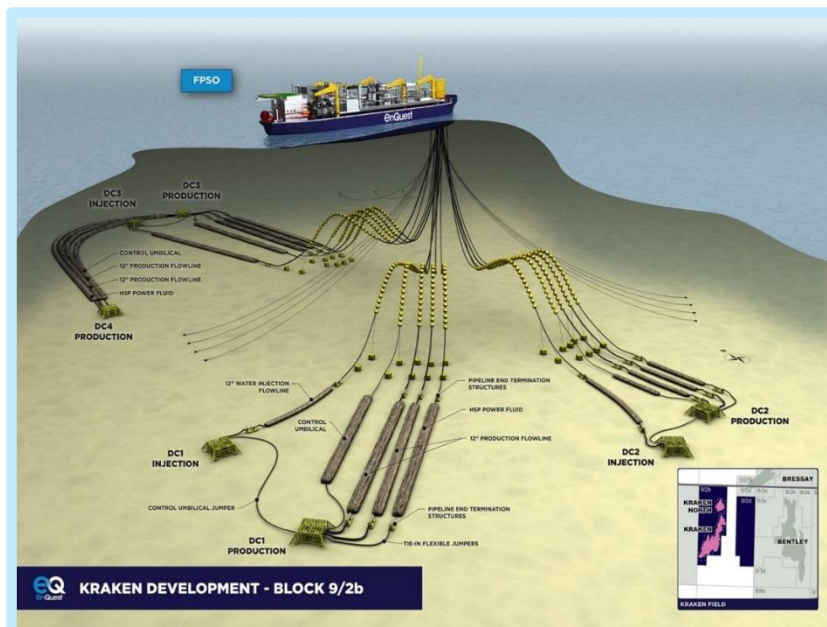


Magnus

- A giant field with c.2.0 billion boe HIIIP and significant remaining potential
- Secured early wins
 - Production increased >20% in first year
 - Plant de-bottlenecking increased water handling capacity by 40 Mbwpd
 - Drilled 2 wells; barrel-adding well interventions
- Improved reservoir understanding
 - Incorporated recent seismic into reservoir simulation modelling
 - Reservoir surveillance
- Unlocking future potential
 - Improved reservoir management
 - Drilling and well intervention
 - Higher operating efficiency

Kraken

- Multiple areas improved since first oil
 - Water injection system including seawater filters
 - Power load management
 - Steam and heating systems
 - Separation stability
 - Fuel gas availability
- FPSO uptime has been poor; improvement focused on three main areas:
 - Main power engines
 - HSP seal failures
 - Rundown cooler systems
- Working with the FPSO operator on improvement initiatives



Kraken subsurface



Martin Mentiplay
Chief Petroleum Engineer

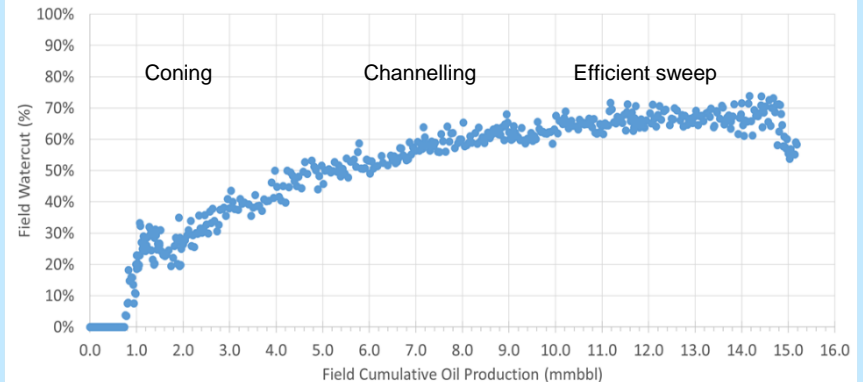


Kraken field water cut evolution

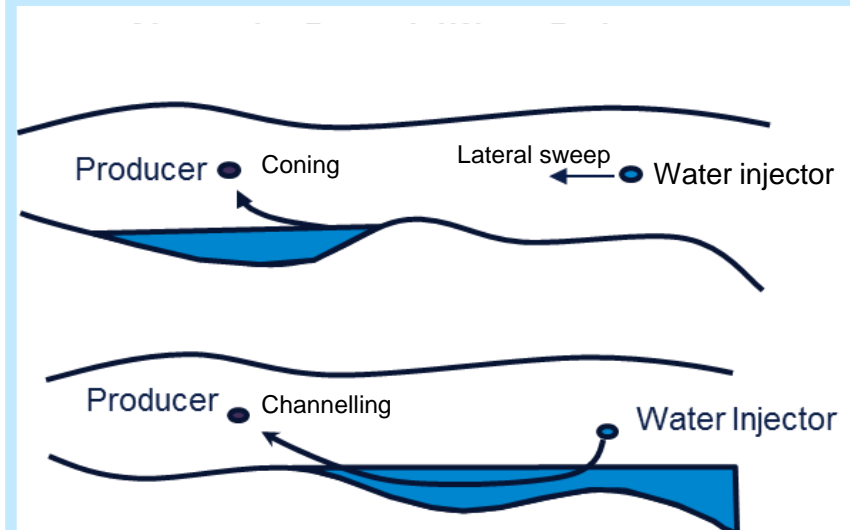
Field data indicates effective reservoir sweep

- Voidage recovery through water flood provides the primary approach to maximising reserves
 - 80% of the field volumes are now at voidage
- Positive water cut trend
- 3 water cut trends have been observed
 - Coning: drove early rapid rise in water cut
 - Preferential channelling through underlying water
 - Effective sweep and displacement efficiency between producer/injector pairs
- Tracers breakthrough times later than anticipated; indicating effective lateral sweep

Water cut trend



Alternative potential water pathways

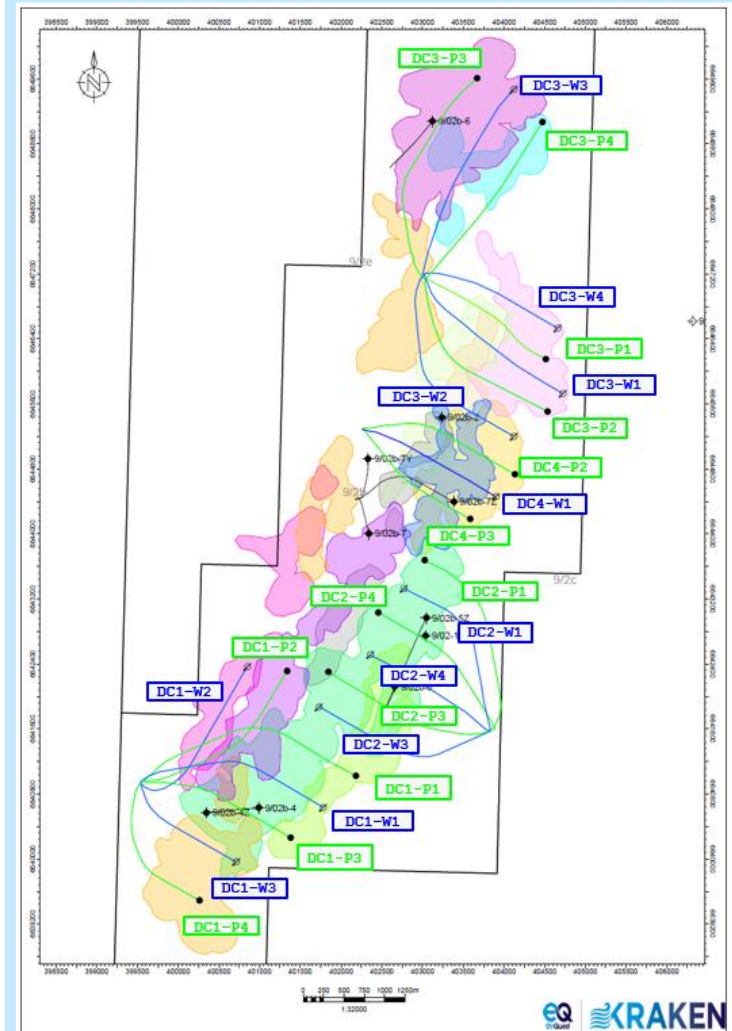


Kraken reserves

Life of field reserves substantially unchanged

- Field-wide STOIP and reservoir properties remain largely unchanged since FDP
 - High-quality seismic
 - Extensive drilling completed
 - Confirmed pressure communication
- Injection and producer well performance is better than anticipated since FDP submission
 - Positive producer/injector communication response at DC4
- Comprehensive suite of production and subsurface data incorporated into reservoir model; used to predict field performance
 - Excellent match to oil and water rates achieved; supports long term production forecasts
- Kraken life of field reserves are substantially unchanged
- Further opportunities in Western Flank

Kraken well locations





Financial review



Jonathan Swinney
Chief Financial Officer

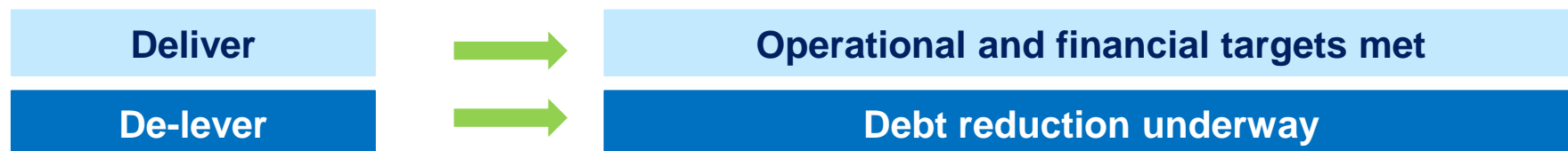
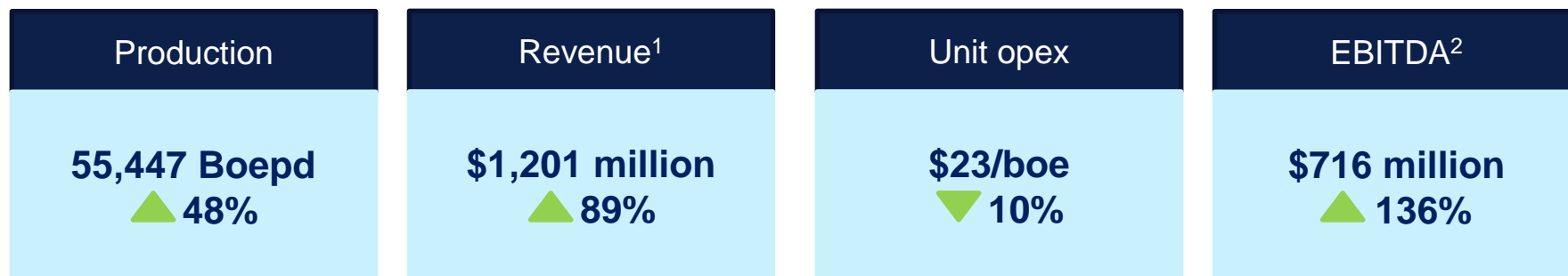


Results summary

Strong 2018 performance



Unless otherwise stated all figures are before exceptional items and depletion of fair value uplift and are in US Dollars



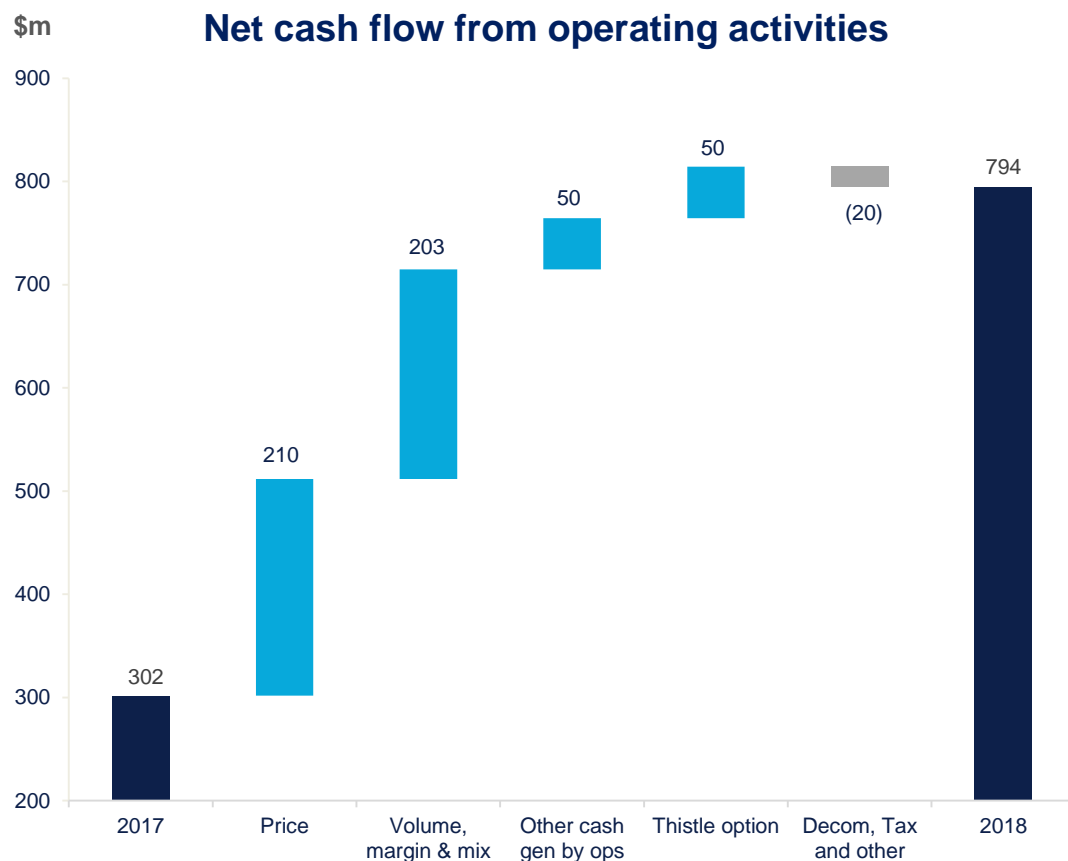
¹ Including losses of \$93.0 million (2017: loss of \$20.6 million) associated with EnQuest's oil price hedges

² EBITDA is calculated on a business performance basis, and is calculated by taking profit/loss from operations before tax and finance income/(costs) and adding back depletion, depreciation, foreign exchange movements, inventory revaluation and the realised gains/loss on foreign currency and derivatives related to capital expenditure

³ Includes PIK

Cash flow

Strong cash generation



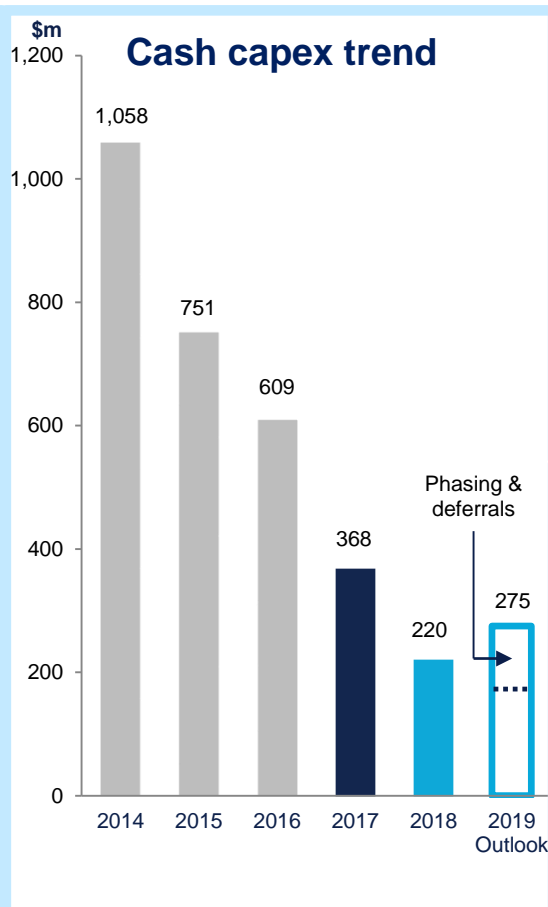
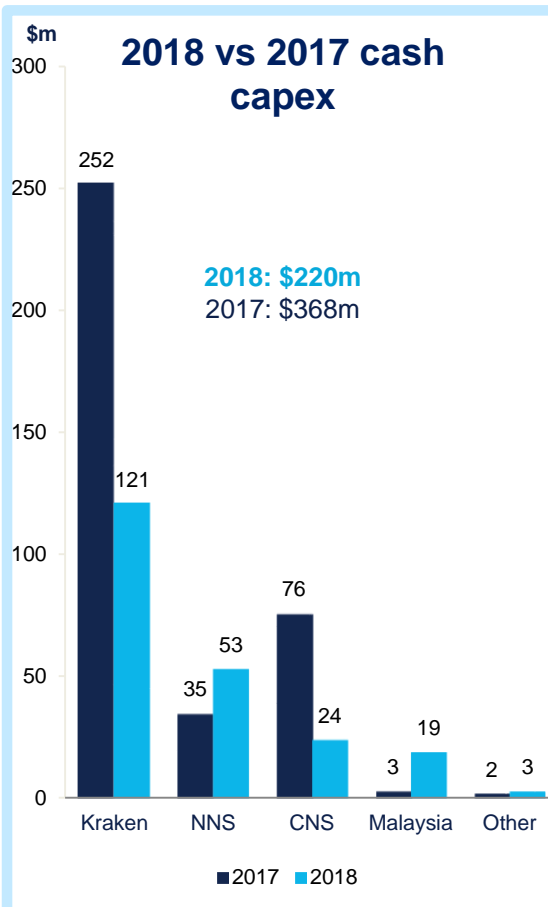
Improved cash generation:

✓ Delivered

- Favourable prices
- Material increase in volumes
- Improved asset mix
- Thistle decommissioning option
- Favourable working capital

Capital discipline

Materially lower capex requirement post Kraken development



2018 cash capex:

✓ Delivered

- Focused on drilling at Kraken, Magnus, Heather and PM8/Seligi

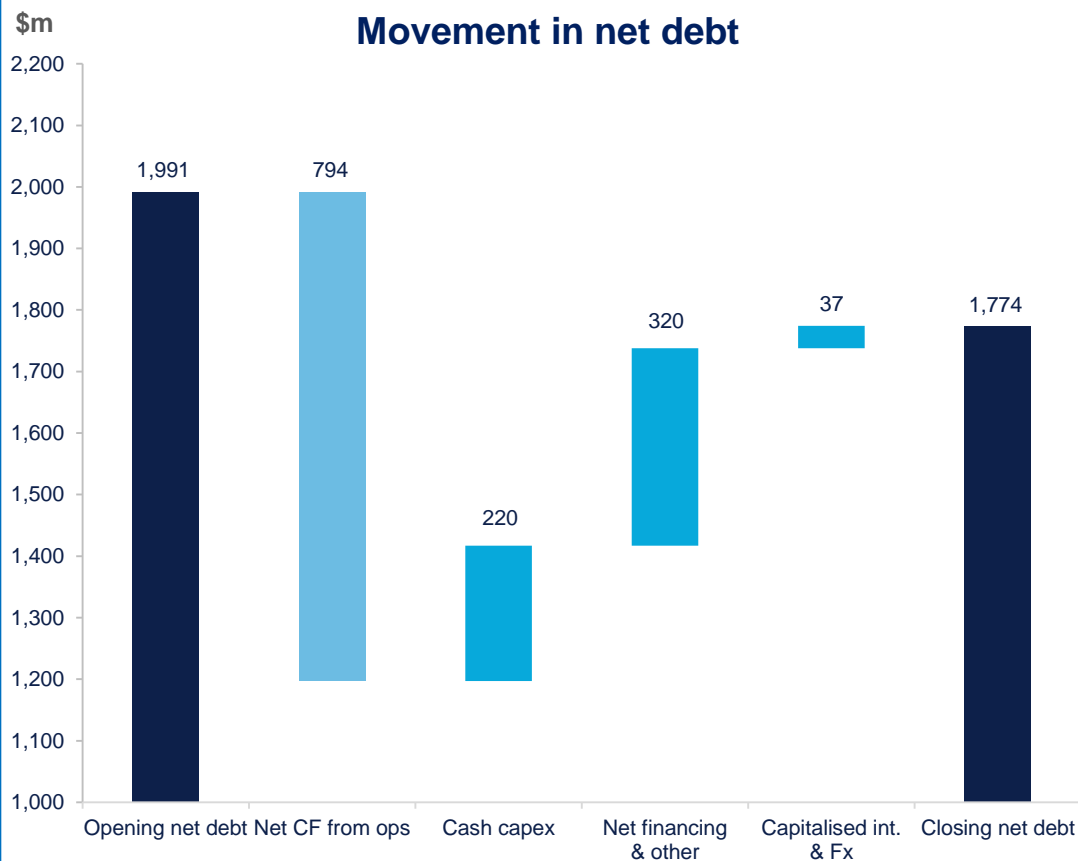
Capex outlook:

✓ Underpins production

- Kraken, Magnus and PM8/Seligi drilling
- UK North Sea pipeline projects
- Includes prior period deferrals

Net debt and cash flow

Improved cash generation facilitating debt reduction



Debt reduction:

✓ Delivered

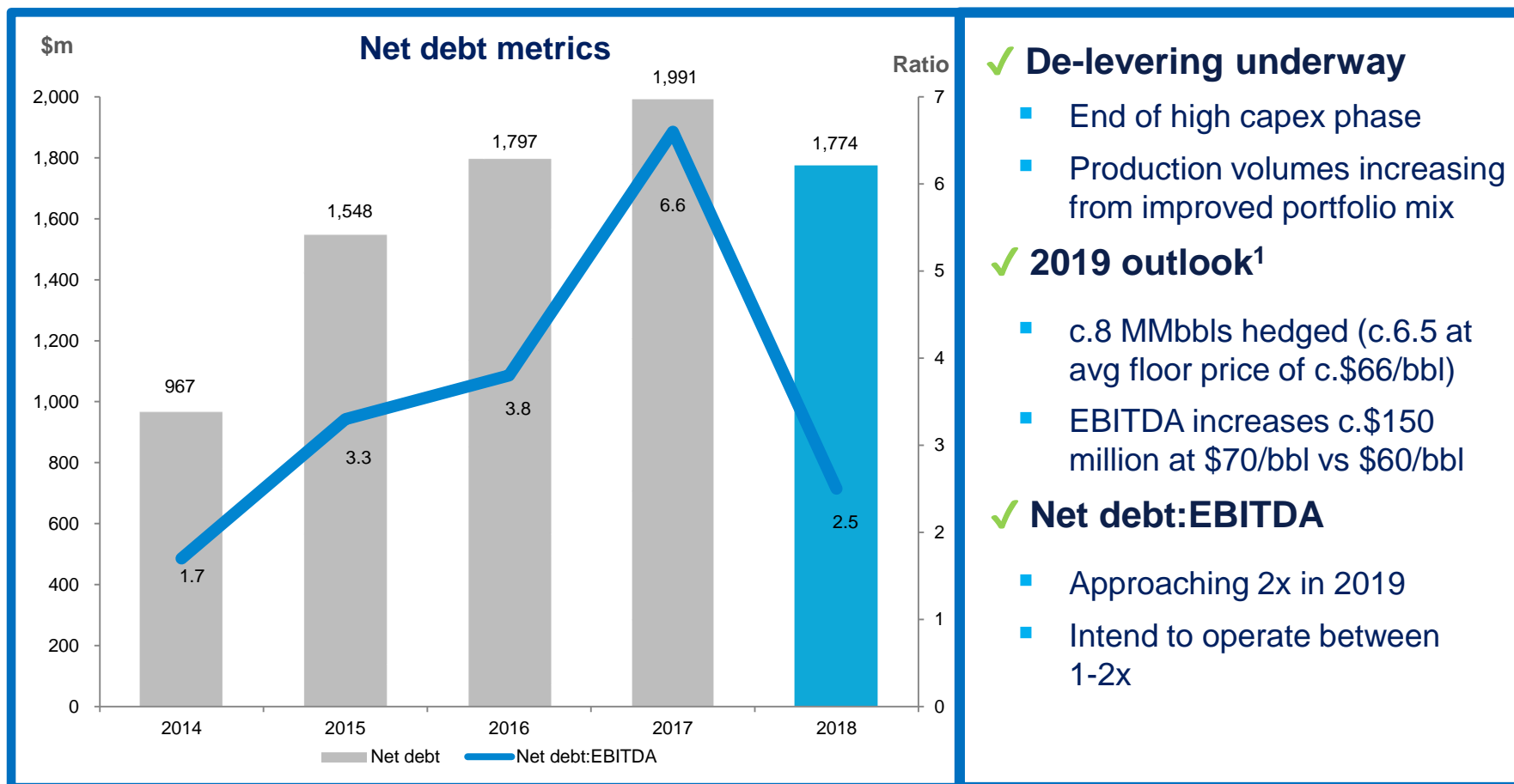
- Strong cash flow from operations

Offset by

- Production enhancing capex
- Higher financing costs
 - Kraken lease
 - Vendor loan
 - Net interest paid
- Capitalised interest

Deleveraging remains a priority

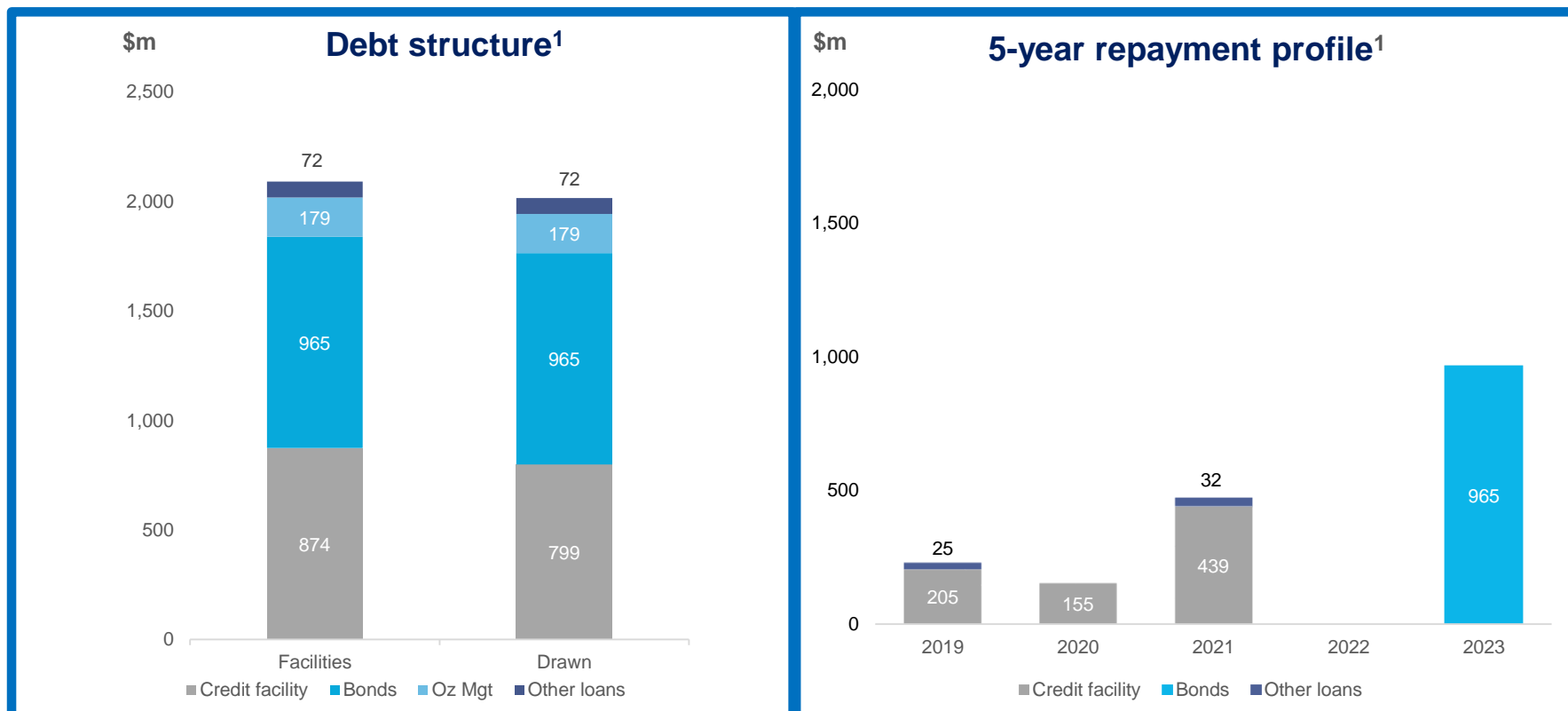
Portfolio cash generation underpinned by hedges



¹ Based on mid-point of 2019 production guidance of 63,000 to 70,000 Boepd

Debt structure

Long-dated, manageable repayment structure

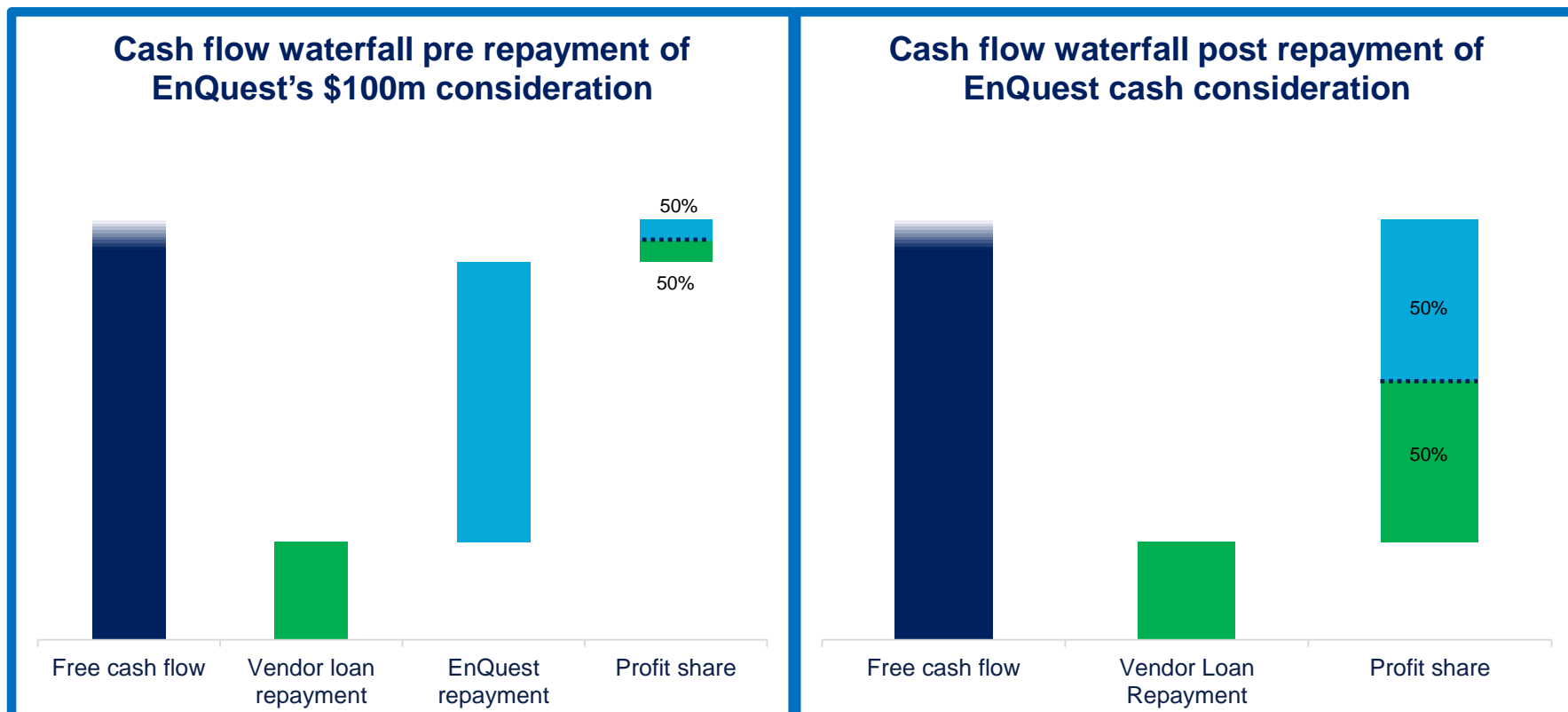


- Scheduled amortisation on credit facility with long-dated bond repayment
- Oz Management facility repaid out of ring-fenced cash flow over 5 years

¹ As at 31 December 2018. Includes PIK on the Bonds (\$117.6 million) and bank debt (\$14.4 million), along with capitalised interest on the Oz Management facility (\$3.5 million)

Magnus generates strong cash flow

75% interest cash waterfall¹

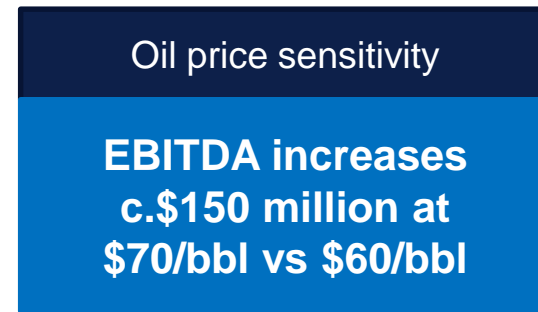
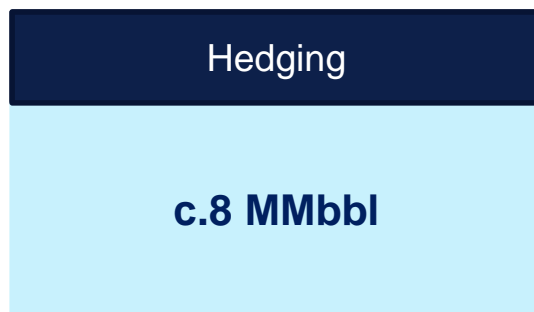


- Vendor loan repaid in instalments over 5 years
- EnQuest cash consideration expected to be repaid in 2019
- 2019 profit share forecast around \$60/bbl Brent

¹ For illustrative purposes only

2019 outlook

Prioritising debt reduction



Deliver

De-lever



Operational performance and financial discipline

Focused on debt reduction; sensitive to price



Amjad Bseisu
Chief Executive



2019 outlook

Focused on projects that maximise cash flow

Production

Target: 63,000-70,000 Boepd
YTD Feb: 67,700 Boepd



- Operational priority to improve Kraken FPSO uptime:
 - 30,000 to 35,000 Bopd (gross) guidance unchanged
- Magnus performing above expectations
- Rest of portfolio in line with plans

Operating costs and capital spend

On track



- Maintain low unit costs
- Drilling:
 - Kraken DC4 complete
 - Magnus: 2 wells
 - PM8/Seligi: 2 wells
- Project expenditures:
 - Scolty/Crathes pipeline
 - Dunlin bypass

Near-term opportunities



Evaluation underway



- Kraken: infill drilling and Western Flank
- Magnus: production optimisation; future drilling targets
- PM8/Seligi: future drilling and intervention; facility upgrades
- Eagle: progress to sanction
- Dons NE: potential development options

Operational growth beyond 2019

Selected portfolio opportunities

Deliver		2P Reserves				
	Late-life asset / life extension	Platform drilling	Infill drilling	Well intervention	Plant improvements	Sub-sea tie-back
Magnus	✓	✓	✓	✓	✓	
Kraken			✓		✓	✓
PM8/Seligi	✓		✓	✓		
Thistle/Deveron	✓	✓	✓	✓		
Heather/Broom	✓	✓	✓	✓		
Grow		2C Resources				
	Late-life asset / life extension	Platform drilling	Infill drilling	Well intervention	Enhanced recovery	Sub-sea tie-back
Magnus	✓	✓	✓	✓	✓	
Kraken			✓		✓	✓
PM8/Seligi	✓		✓	✓	✓	
Heather/Broom	✓	✓	✓	✓		
Eagle						✓
The Dons	✓		✓	✓		✓

EnQuest priorities

Debt reduction remains the priority



Deliver

- Production growth
- Cost control
- Capital discipline



De-lever

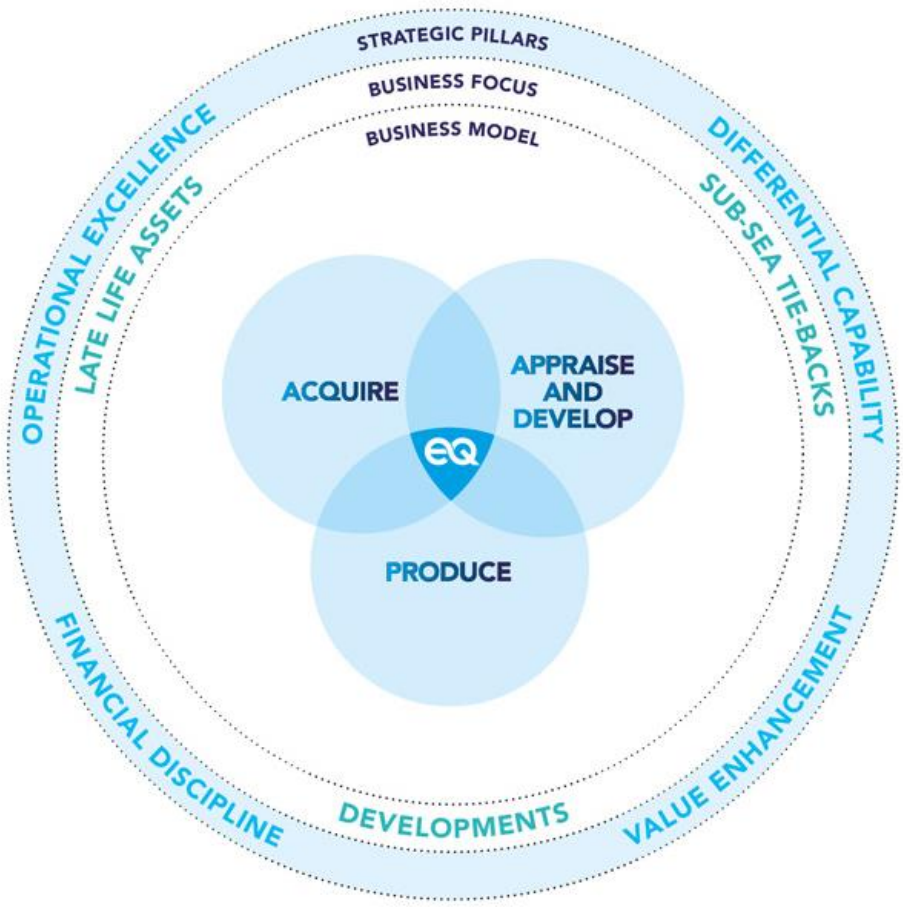
- Scheduled amortisation
- Targeting net debt:EBITDA of 1-2x



Grow

- Potential for near-field, short-cycle opportunities
- Substantial 2C resources

Questions & Answers



Appendices



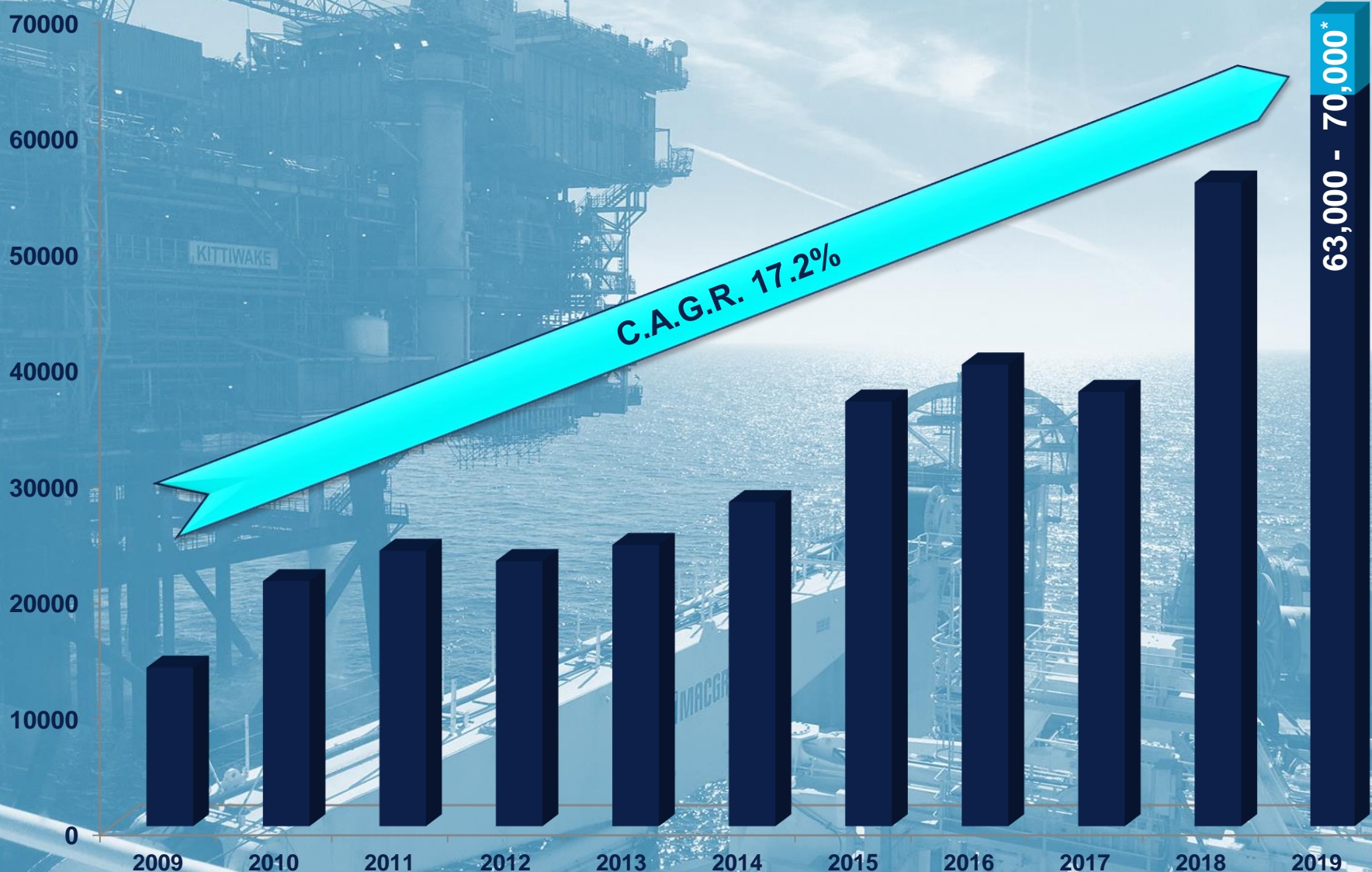
Well set for substantial growth

Strong CAGR (c.17.2% to 2019 mid-point)

Q&A



Average net production (Boepd)



* Guidance range for 2019 is an average of between 63,000 Boepd and 70,000 Boepd

Group tax position

No material UK cash CT/SCT on operational activities expected



UK Tax Allowances	\$m
Tax losses at 31 December 2017	3,121.3
2018 net additions plus RFES	42.8
Prior year true up	(38.8)
Tax losses at 31 December 2018	3,125.3
Tax allowances carried forward	100.0
Total tax losses and allowances at 31 December 2018	3,225.3

- No material cash tax expected to be paid on UK operation activities for the foreseeable future - UK corporate tax payable in financial statements mainly relate to profits generated by Magnus assets pre-completion of acquisition of remaining 75% on 1 December 2018;
- Small cash tax payments are expected in Malaysia on the PM8/Seligi PSC

Group tax position

Effective tax rate reconciliation



ETR	%	\$m's
Loss Before Tax		94.0
UK CT Rate	40%	37.6
RFES	68%	(64.2)
UK and overseas tax rate differences	22%	20.3
Permanent items	(23%)	(21.7)
Prior year adjustments	(2%)	(1.4)
Other	4%	(3.8)
2018 Tax Charge/(Credit)	(35%)	(33.3)

\$49.1 million post-tax gain on exceptionals, primarily made up of:

- Net uplift associated with the 25% interest 'step-acquisition' of \$74.3 million, comprising
 - \$123.9 million associated with PP&E; partially offset by
 - \$49.6 million deferred tax liability

- Post-tax unrealised gain on commodity derivatives of \$59.9 million

- Post-tax impairment of oil and gas assets \$78.7million

EnQuest: 8 Hubs

A strong platform for growth



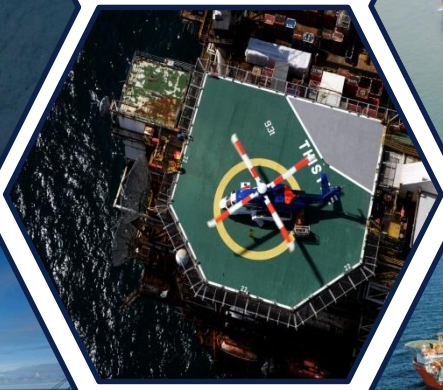
Heather/Broom



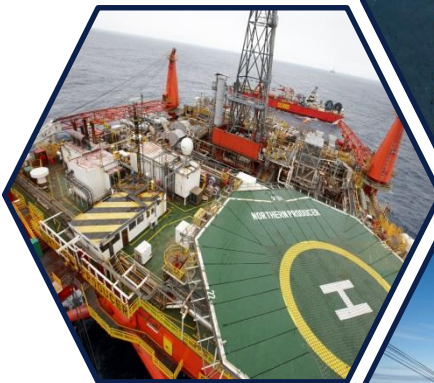
Kraken



Thistle/Deveron



The Dons



Magnus



Greater Kittiwake Area



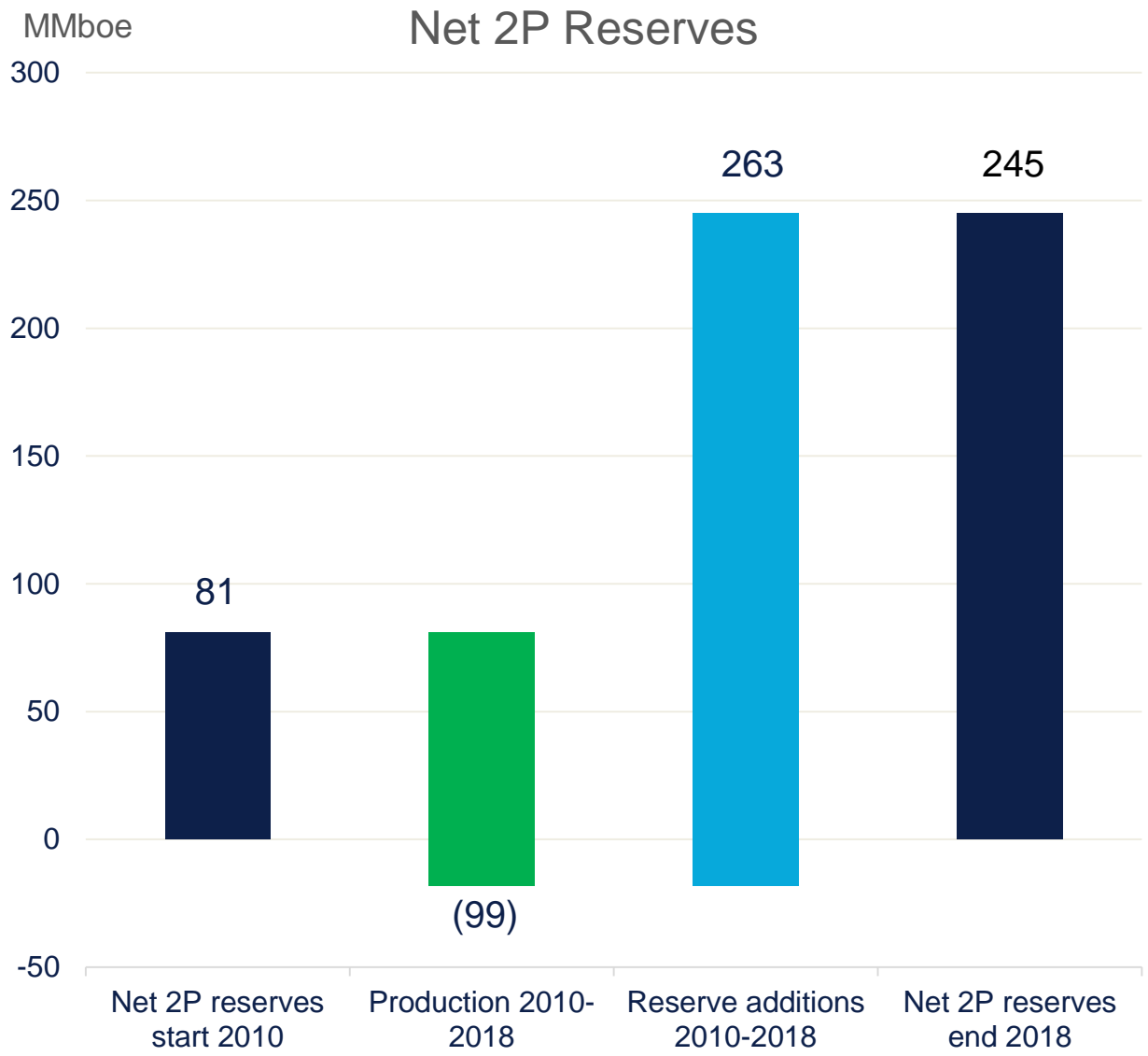
Alma/Galia



PM8/Seligi

Strong reserves growth in first nine years

Reserve life c. 13 years



This presentation may contain certain forward-looking statements with respect to EnQuest's expectation and plans, strategy, management's objectives, future performance, production, costs, revenues, reserves and other trend information. These statements and forecasts involve risk and uncertainty because they relate to events and depend upon circumstances that may occur in the future. There are a number of factors which could cause actual results or developments to differ materially from those expressed or implied by these forward-looking statements and forecasts. The statements have been made with reference to forecast price changes, economic conditions and the current regulatory environment.

Nothing in this presentation should be construed as a profit forecast. Past share performance cannot be relied on as a guide to future performance.